Separate financial statements for the year ended 31 December 2008 (with independent auditor's report thereon)

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Independent Auditors' Report

To the shareholder of Raiffeisen Bank Sh.a.

Tirana, 11 March 2009

# Report on the Separate Financial Statements

We have audited the accompanying separate financial statements of Raiffeisen Bank Sh.a. ("the Bank"), which comprise the separate balance sheet as at 31 December 2008, and the separate income statement, separate statement of changes in equity and separate cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



# Opinion

In our opinion, the separate financial statements give a true and fair view of the separate financial position of the Bank as at 31 December 2008, and of its separate financial performance and its separate cash flows for the year then ended in accordance with International Financial Reporting Standards.

# KPMG Albania Shp. K.

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Tirana, Albania

Separate balance sheet as at 31 December 2008

(in thousands of Lek)

	Note	31 December 2008	31 December 2007
Assets			
Cash and cash equivalents	7	6,563,688	29,815,034
Restricted balances	8	22,279,752	20,641,146
Investments held for trading	9.1	21,877,289	61,519
Held-to-maturity investment securities	9.2	115,992,749	122,764,017
Loans and advances to customers	10	82,666,309	61,248,606
Equity Investments	11	103,109	92,250
Property, equipment and intangible assets	13	2,269,981	2,160,776
Other assets	14	692,835	286,137
Total assets		252,445,712	237,069,485
Liabilities			
Due to financial institutions	15	2,158,868	1,923,088
Repurchase agreements	16	11,395,040	-
Due to customers	17	216,062,772	218,560,590
Deferred tax liabilities	12	169,487	21,422
Income tax payable			64,729
Other liabilities	18	2,923,329	1,121,477
Total liabilities		232,709,496	221,691,306
Shareholder's equity			
Share capital	19	4,348,233	4,348,233
General reserve	20	850,000	850,000
Retained earnings		14,537,983	10,179,946
Total shareholder's equity		19,736,216	15,378,179
Total liabilities and shareholder's equity		252,445,712	237,069,485

These separate financial statements have been approved by the Board of Directors of the Bank on 12 February 2009 and signed on its behalf by:

Oliver J. Whittle

Chief Executive Officer

Alda Shehu
Chief Financial Officer

The separate balance sheet is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

Separate income statement for the year ended 31 December 2008

(in thousands of Lek)

	Note	Year ended 31 December 2008	Year ended 31 December 2007
Interest income	21 22	18,843,929 (8,902,241)	16,056,791 (6,862,088)
Interest expense Net interest income		9,941,688	9,194,703
Fee and commission income Fee and commission expense Net fee and commission income	23	1,648,734 (306,269) <b>1,342,465</b>	1,423,608 (271,284) <b>1,152,324</b>
Gain from disposals of securities Net trading income Net other operating income/(expense)	24 _	10,199 1,134,623 (275,428) <b>869,394</b>	25,751 371,721 179,781 577,253
Deposit insurance premium Personnel expenses Depreciation and amortisation General and administrative expenses Net impairment loss on financial assets	25 26 13 27 10	(414,868) (1,917,816) (634,503) (1,866,322) (1,679,861) (6,513,370)	(422,857) (1,733,442) (565,293) (1,676,201) (428,784) (4,826,577)
Profit before income tax		5,640,177	6,097,703
Income tax	28 _	(593,276)	(1,212,288)
Profit for the year	_	5,046,901	4,885,415

The separate income statement is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

Separate statement of changes in equity for the year ended 31 December 2008 (in thousands of Lek)

(in LEK '000)	Share <u>Capital</u>	General Reserves	Retained Earnings	Total
Balance as at 31 December 2006	4,348,233	850,000	5,294,531	10,492,764
Profit for the year	-	-	4,885,415	4,885,415
Balance as at 31 December 2007	4,348,233	850,000	10,179,946	15,378,179
Dividend payment	-	-	(699,722)	(699,722)
Valuation of financial instruments	-	-	10,858	10,858
Profit for the year	-	-	5,046,901	5,046,901
Balance as at 31 December 2008	4,348,233	850,000	14,537,983	19,736,216

The separate statement of changes in equity is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

Separate statement of cash flows for the year ended 31 December 2008 (in thousands of Lek)

	Year ended 31 December 2008	Year ended 31 December 2007
Cash flows from operating activities  Net profit for the period before taxation	5,640,177	6,097,703
Non-cash items in the statement of income	- / /	
Depreciation and amortisation	634,503	565,293
Fixed assets written off	20,857	55,757
Net impairment loss on financial assets	1,679,861	428,784
Increase in interest receivable	(1,076,312)	(1,638,246)
Decrease in interest payable	1,324,491	1,267,908
Change for provision for other debtors	145,962	(18,043)
Operating cash flows before changes in working capital	8,369,539	6,759,156
Changes in working capital		
Increase in restricted balances	(1,668,958)	(1,194,858)
Increase in loans and advances to customers	(22,916,977)	(24,605,053)
Increase/(Decrease) in Reverse REPO/in REPOs	11,345,546	(500,000)
Increase in Trading Securities	(21,815,770)	(61,519)
(Increase)/Decrease in other assets	(86,949)	(215,679)
Increase in due to financial institutions	236,053	1,373,524
(Decrease)/Increase in due to customers	(3,773,089)	13,261,844
Increase/(Decrease) in other liabilities	1,655,890	11,145
Operating cash flows after changes in working capital	(28,654,715)	(5,171,440)
Corporate income tax paid	(829,689)	(1,139,782)
Net cash used in operating activities	(29,484,404)	(6,311,222)
Cash flows from investing activities		
Purchases of property and equipment	(597,456)	(772,844)
Purchases of intangible assets	(167,109)	(67,971)
Net proceeds from purchase and redemption of		
securities held to maturity	7,697,345	8,536,453
Proceeds from securities available for sale	-	227,554
Net cash generated from investing activities	6,932,780	7,923,192
Cash flows from financing activities		_
Dividends paid from retained earnings for the previous year	(699,722)	-
Net cash used in financing activities	(699,722)	
(Decrease)/Increase in cash during the year	(23,251,346)	1,611,970
Cash and cash equivalents at the beginning of the year	29,815,034	28,203,064
Cash and cash equivalents at the end of the year (Note 7)	6,563,688	29,815,034

The separate cash flow statement is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 1. Introduction

The name was changed to Raiffeisen Bank Sh.a. (the "Bank") on 1 October 2004 from Banka e Kursimeve Sh.a (Savings Bank of Albania). Banka e Kursimeve was established in 1991, from part of the previous "Insurance and Savings Institute" entity, to collect deposits from individuals and enterprises, grant and maintain loans to private individuals, enterprises and state owned entities and carry out general banking services.

On 11 December 1992, the Bank was registered to operate as a bank in the Republic of Albania, in accordance with Law No. 7560 "On the banking system in Albania". The Bank of Albania at that time granted a non-transferable general banking license for an unlimited time period. On 27 July 1997, the Bank was incorporated as a Joint Stock Company based on Decision No. 17426 of the Court of Tirana District. The sole shareholder of the Bank was the Ministry of Finance with a paid up capital of LEK 700 million, which consisted of 7,000 shares of LEK 100,000 nominal value each. Based on this decision, the Bank of Albania updated the license of the Bank to reflect these changes on 11 January 1999.

On 14 April 2004, the Ministry of Finance of Albania sold 100% of the issued and outstanding shares of the Bank to Raiffeisen Zentralbank Osterreich Aktiengesellshafft (RZB AG).

On 21 July 2004, RZG AG transferred its 100% share in the Bank to RZB AG's fully owned subsidiary Raiffeisen International AG, Vienna, Austria, which therefore is now the holder of 100% of the issued and outstanding shares of the Bank.

On 7 April 2006, the Bank bought 75% of the issued and outstanding shares of Raiffeisen Leasing Sh.a. (the "Subsidiary").

The Bank operates through a banking network as of 31 December 2008 of 100 service points (31 December 2007: 96 service points) throughout Albania, which are managed through 19 Regional Branches.

#### Directors and Management as of 31 December 2008 and 2007

Board of Directors (Supervisory Board)

Heinz Höedl Chairman
Herbert Stepic Member
Peter Lennkh Member
Martin Grüll Member
Aris Bogdaneris Member

Audit Committee

Heinz Hödl Chairman
Johannes Kellner Member
Susana Mitter Member

Management Board

Oliver J. Whittle Chief Executive Officer

Christian Canacaris Member
Robert Wright Member
Peter Hakkenberg Member

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 2. Basis of preparation

# (a) Statement of compliance

The separate financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) and its interpretations adopted by the International Accounting Standards Board (IASB).

# (b) Basis of measurement

These financial statements have been prepared on the historical cost basis except for the following:

- derivative financial instruments are measured at fair value
- financial instruments at fair value through profit or loss are measured at fair value
- available-for-sale financial assets are measured at fair value

#### (c) Functional and presentation currency

These separate financial statements are presented in Albanian Lek ("Lek"), which is the Bank's functional currency. Except as indicated, financial information presented in Lek has been rounded to the nearest thousand

#### (d) Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the separate financial statements are described in note 4.

#### 3. Significant accounting policies

The accounting policies set out below have been applied consistently to all the periods presented in these separate financial statements.

#### (a) Subsidiaries and consolidation

Subsidiaries are entities controlled by the Bank. Control exists when the Bank has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account.

A parent need not present consolidated financial statements if the parent is itself a wholly-owned subsidiary and the ultimate or any intermediate parent of the parent produces consolidated financial statements available for public use that comply with International Financial Reporting Standards. The Bank prepares separate financial statements and consolidated financial statements in accordance with IFRS. Interests in subsidiaries are accounted for at cost in the separate financial statements.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (b) Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date.

The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss.

#### (c) Interest

Interest income and expense are recognised in the income statement using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The calculation of the effective interest rate includes all fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented in the income statement include:

- interest on financial assets and liabilities at amortised cost calculated on an effective interest basis
- interest on available-for-sale investment securities calculated on an effective interest basis

Interest income and expense on all trading assets and liabilities are considered to be incidental to the Bank's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income.

#### (d) Fees and commission

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, sales commission, placement fees, are recognised as the related services are performed.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

# (e) Net trading income

Net trading income comprises gains less losses related to trading assets and liabilities, and includes all realised and unrealised fair value changes, interest, dividends and foreign exchange differences.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (f) Operating lease payments and other operating expenses

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

The operating expenses are recognized when incurred.

# (g) Employee benefits

### • Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognised as an expense in profit or loss when they are due. The Bank makes compulsory social security contributions that provide pension benefits for employees upon retirement. The local authorities are responsible for providing the legally set minimum threshold for pensions in Albania under a defined contribution pension plan.

#### • Paid annual leave

The Bank recognizes as a liability the undiscounted amount of the estimated costs related to annual leave expected to be paid in exchange for the employee's service for the period completed.

# • Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A provision is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Termination benefits

Termination benefits are recognized as an expense when the Bank is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date. Termination benefits for voluntary redundancies are recognized if the Bank has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

#### (h) Income tax expense

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the income statement except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Additional income taxes that arise from the distribution of dividends are recognized at the same time as the liability to pay the related dividend is recognized.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (i) Financial assets and liabilities

# i Recognition

The Bank initially recognizes loans and advances, and deposits, on the date that they originate. All other financial assets and liabilities are initially recognized on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

#### ii Derecognition

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognized as a separate asset or liability.

The Bank derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognized on its balance sheet, but retains either all risks and rewards of the transferred assets, or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized from the balance sheet. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions. When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction similar to repurchase transactions.

In transactions where the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognizes the asset if control over the asset is lost.

The rights and obligations retained in the transfer are recognized separately as assets and liabilities as appropriate. In transfers where control over the asset is retained, the Bank continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

# iii Amortized cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

#### iv Fair value measurement

The determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets. For all other financial instruments, fair value is determined by using valuation techniques. Valuation techniques include net present value techniques, the discounted cash flow method, comparison to similar instruments for which market observable prices exist, and valuation models.

The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments like options and interest rate and currency swaps. For these financial instruments, inputs into models are market observable.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (i) Financial assets and liabilities (continued)

#### v Offsetting

Financial assets and liabilities are set off and the net amount presented in the balance sheet when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as in the Bank's trading activity.

#### vi Identification and measurement of impairment

At each balance sheet date the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

The Bank considers evidence of impairment at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. All significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are then collectively assessed for impairment by grouping together financial assets (carried at amortised cost) with similar risk characteristics.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the Bank, or economic conditions that correlate with defaults in the Bank.

In assessing collective impairment the Bank uses statistical modelling of historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical modelling. Default rates, loss rates and the expected timing of future recoveries are benchmarked against actual outcomes to ensure that they remain appropriate.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and advances. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through profit or loss.

# vii Designation at fair value through profit or loss

The Bank has designated financial assets and liabilities at fair value through profit or loss when either:

- the assets or liabilities are managed, evaluated and reported internally on a fair value basis;
- the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or
- the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (j) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the balance sheet.

#### (k) Trading assets and liabilities

Trading assets and liabilities are those assets and liabilities that the Bank acquires or incurs principally for the purpose of selling or repurchasing in the near term, or holds as part of the portfolio that is managed together for the short-term profit or position taking.

Trading assets and liabilities are initially recognised and subsequently measured at fair value in the balance sheet with transaction costs taken directly to profit or loss. All changes in fair value are recognised as part of the trading income in profit or loss. Trading assets and liabilities are not reclassified subsequent to their initial recognition.

#### (l) Non-trading derivatives

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives are measured at fair value in the balance sheet. When a derivative is not held for trading, and is not designated in a qualifying hedge relationship, all changes in its fair value are recognised immediately in profit or loss as a component of net trading income.

The fair value of interest rate swaps is the estimated amount that the Bank would receive or pay to terminate the swap at the balance sheet date, taking into account current interest rates and the current creditworthiness of the swap counterparties. The fair value of forward exchange contracts is their quoted market price at the balance sheet date, being the present value of the quoted forward price.

#### (m) Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term.

When the Bank purchases a financial asset and simultaneously enters into an agreement to resell the asset (or a substantially similar asset) at a fixed price on a future date ("reverse repo"), the arrangement is accounted for as a loan or advance, and the underlying asset is not recognised in the Bank's financial statements.

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (n) Investment securities

Investment securities are initially measured at fair value plus incremental direct transaction costs and subsequently accounted for depending on their classification as either held-to-maturity, fair value through profit or loss, or available-for-sale.

#### i Held-to-maturity

Held-to-maturity investments are assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity, and which are not designated at fair value through profit or loss or available-for-sale. Held-to-maturity investments are carried at amortised cost using the effective interest method.

Any sale or reclassification of a significant amount of held-to-maturity investments not close to their maturity would result in the reclassification of all held-to-maturity investments as available-for-sale, and prevent the Bank from classifying investment securities as held-to-maturity for the current and the following two financial years.

#### ii Fair value through profit or loss

The Bank carries some investment securities at fair value, with fair value changes recognised immediately in profit or loss as described in accounting policy (i)(vii).

# iii Available-for-sale

Available-for-sale investments are non-derivative investments that are not designated as another category of financial assets. Unquoted equity securities whose fair value cannot be reliably measured are carried at cost. All other available-for-sale investments are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in profit or loss.

Other fair value changes are recognised directly in equity until the investment is sold or impaired and the balance in equity is recognised in profit or loss.

#### (o) Property and equipment

#### i Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

### ii Subsequent costs

The cost of replacing part of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (o) Property and equipment (continued)

#### iii Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated.

The estimated useful lives for the current and comparative periods are as follows:

		2008	2007
		(in years)	(in years)
•	Buildings	20	20
•	Computers and IT equipment	4	4
•	Vehicles	5	5
•	Leasehold improvements	2-4	2-4
•	Other (Office furniture)	5	5

Useful lives and residual values are reassessed at the reporting date.

#### (p) Intangible assets

Intangible assets acquired by the Bank are stated at cost less accumulated amortisation and accumulated impairment losses.

Subsequent expenditure on intangible assets are capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of the intangible asset, from the date that it is available for use. The estimate useful life of intangible assets is four years.

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in the income statement as an expense as incurred.

#### (q) Deposits and other financial liabilities

Deposits and other financial liabilities are the Bank's main sources of debt funding.

When the Bank sells a financial asset and simultaneously enters into a "repo" agreement to repurchase the asset (or a similar asset) at a fixed price on a future date, the arrangement is accounted for as a deposit, and the underlying asset continues to be recognised in the Bank's financial statements.

The Bank classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument.

Deposits and other financial liabilities are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

### (r) Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (s) Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

# (t) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2008, and have not been applied in preparing these financial statements:

- Amendment to IFRS 2 Share-based Payment Vesting Conditions and Cancellations (effective from 1 January 2009) clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and provides the accounting treatment for non-vesting conditions and cancellations. The amendments to IFRS 2 will become mandatory for the Bank's 2009 separate financial statements, with retrospective application. The amendments to IFRS 2 are not relevant to the Bank's operations as the Bank does not have any share-based compensation plans.
- Revised IFRS 3 *Business Combinations* (effective for annual periods beginning on or after 1 July 2009) incorporates a number of potentially significant changes including:
  - All items of consideration transferred by the acquirer are recognised and measured at fair value as of the acquisition date, including contingent consideration.
  - Subsequent change in contingent consideration will be recognized in profit or loss.
  - Transaction costs, other than share and debt issuance costs, will be expensed as incurred.
  - The acquirer can elect to measure any non-controlling interest at fair value at the
    acquisition date (full goodwill), or at its proportionate interest in the fair value of the
    identifiable assets and liabilities of the acquiree, on a transaction-by-transaction basis.

Revised IFRS 3 is not relevant to the Bank's operations as the Bank does not have any interests in subsidiaries that will be affected by the revisions to the Standard.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

### 3. Significant accounting policies (continued)

# (t) New standards and interpretations not yet adopted (continued)

- IFRS 8 Operating Segments (effective from 1 January 2009) introduces the "management approach" to segment reporting. IFRS 8, which becomes mandatory for the Bank's 2009 financial statements, will require a change in the presentation and disclosure of segment information based on the internal reports that are regularly reviewed by the Bank's "chief operating decision maker" in order to assess each segment's performance and to allocate resources to them. This standard will have no effect on the Bank's reported total profit or loss or equity. The Bank is currently in the process of determining the potential effect of this standard on the Bank's segment reporting.
- Revised IAS 1 *Presentation of Financial Statements* (effective from 1 January 2009) introduces the term "total comprehensive income," which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement and all non-owner changes in equity in a single statement), or in an income statement and a separate statement of comprehensive income. The Bank is currently evaluating whether to present a single statement of comprehensive income, or two separate statements.
- Revised IAS 23 Borrowing Costs (effective from 1 January 2009) removes the option to
  expense borrowing costs and requires that an entity capitalise borrowing costs directly
  attributable to the acquisition, construction or production of a qualifying asset (those that
  take a substantial period of time to get ready for use or sale) as part of the cost of that asset.
  Revised IAS 23 is not relevant to the Bank's operations as the Bank does not have any
  qualifying assets for which borrowing costs would be capitalised.
- Amended IAS 27 Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 January 2009) removes the definition of "cost method" currently set out in IAS 27, and instead requires all dividends from a subsidiary, jointly controlled entity or associate to be recognised as income in the separate financial statements of the investor when the right to receive the dividend is established. In addition, the amendments provide guidance when the receipt of dividend income is deemed to be an indicator of impairment. The amendments to IAS 27 are not expected to have any impact on these separate financial statements when adopted as the amendments apply prospectively.
- Amended IAS 27 Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009) replaces the term minority interest with non-controlling interest, which is defined as "the equity in a subsidiary not attributable, directly or indirectly, to a parent". The revised Standard also amends the accounting for non-controlling interest, the loss of control of a subsidiary, and the allocation of profit or loss and other comprehensive income between the controlling and non-controlling interest. Revised IAS 27 is not relevant to the Bank's operations as the Bank does not have any interests in subsidiaries that will be affected by the revisions to the Standard.
- Amendments to IAS 32 and IAS 1 *Presentation of Financial Statements Puttable Financial Instruments and Obligations Arising on Liquidation* (effective for annual periods beginning on or after 1 January 2009) introduce an exemption to the principle otherwise applied in IAS 32 for the classification of instruments as equity; the amendments allow certain puttable instruments issued by an entity that would normally be classified as liabilities to be classified as equity if, and only if, they meet certain conditions. The amendments are not relevant to the Bank's separate financial statements as none of the Bank entities have in the past issued puttable instruments that would be affected by the amendments.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

#### (t) New standards and interpretations not yet adopted (continued)

- Amendments to IAS 39 Financial Instruments: Recognition and Measurement Eligible Hedged Items (effective for annual periods beginning on or after 1 July 2009) clarifies the application of existing principles that determine whether specific risks or portions of cash flows are eligible for designation in a hedging relationship. In designating a hedging relationship the risks or portions must be separately identifiable and reliably measurable; however inflation cannot be designated, except in limited circumstances. The amendments to IAS 39 are not relevant to the Bank's operations as the Bank does not apply hedge accounting.
- IFRIC 13 Customer Loyalty Programmes (effective for annual periods beginning on or after 1 July 2008) The Interpretation explains how entities that grant loyalty award credits to customers who buy other goods or services should account for their obligations to provide free or discounted goods or services ('awards') to customers who redeem those award credits. Such entities are required to allocate some of the proceeds of the initial sale to the award credits and recognise these proceeds as revenue only when they have fulfilled their obligations. The Bank does not expect the Interpretation to have any impact on the separate financial statements.
- IFRIC 15 Agreements for the Construction of Real Estate (effective for annual periods beginning on or after 1 January 2009) clarifies that revenue arising from agreements for the construction of real estate is recognised by reference to the stage of completion of the contract activity in the following cases:
  - 1. the agreement meets the definition of a construction contract in accordance with IAS 11.3;
  - 2. the agreement is only for the rendering of services in accordance with IAS 18 (e.g., the entity is not required to supply construction materials); and
  - 3. the agreement is for the sale of goods but the revenue recognition criteria of IAS 18.14 are met continuously as construction progresses.
  - In all other cases, revenue is recognised when all of the revenue recognition criteria of IAS 18.14 are satisfied (e.g., upon completion of construction or upon delivery). IFRIC 15 is not relevant to the Bank's operations as the Bank does not provide real estate construction services or develop real estate for sale.
- IFRIC 16 Hedges of a Net Investment in a Foreign Operation (effective for annual periods beginning on or after 1 October 2008) explains the type of exposure that may be hedged, where in the Bank the hedged item may be held, whether the method of consolidation affects hedge effectiveness, the form the hedged instrument may take and which amounts are reclassified from equity to profit or loss on disposal of the foreign operation. IFRIC 16 is not relevant to the Bank's operations as the Bank has not designated any hedges of a net investment in a foreign operation.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 3. Significant accounting policies (continued)

# (t) New standards and interpretations not yet adopted (continued)

- IFRIC 17 Distributions of Non-cash Assets to Owners (effective prospectively for annual periods beginning on or after 15 July 2009) applies to non-reciprocal distributions of non-cash assets to owners acting in their capacity as owners. In accordance with the Interpretation a liability to pay a dividend shall be recognised when the dividend is appropriately authorised and is no longer at the discretion of the entity and shall be measured at the fair value of the assets to be distributed. The carrying amount of the dividend payable shall be remeasured at each reporting date, with any changes in the carrying amount recognised in equity as adjustments to the amount of the distribution. When the dividend payable is settled the difference, if any, between the carrying amount of the assets distributed and the carrying amount of the dividend payable shall be recognised in profit or loss. As the Interpretation is applicable only from the date of application, it will not impact on the financial statements for periods prior to the date of adoption of the interpretation. Further, since it relates to future dividends that will be at the discretion of the board of directors/shareholders it is not possible to determine the effects of application in advance.
- The International Accounting Standards Board made certain amendments to existing standards as part of its first annual improvements project. The effective dates for these amendments vary by standard and most will be applicable to the Bank's 2009 financial statements. The Bank does not expect these amendments to have any significant impact on the financial statements.

# 4. Use of estimates and judgments

Management discussed with the Audit Committee the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see note 5).

# Key sources of estimation uncertainty

#### Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in accounting policy 3(i)(vi). The specific counterparty component of the total allowances for impairment applies to claims evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently estimated by the Credit Risk function.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of claims with similar economic characteristics when there is objective evidence to suggest that they contain impaired claims, but the individual impaired items cannot yet be identified. A component of collectively assessed allowances is for country risks. In assessing the need for collective loan loss allowances, management considers factors such as credit quality, portfolio size, concentrations, and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on how well these estimate future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 4. Use of estimates and judgments (continued)

#### Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy 3(i)(iv). For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

#### 5. Financial risk management

#### (a) Overview

The Bank has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks.

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

#### Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established the Bank Asset and Liability (ALCO) and Credit Committees, which are responsible for developing and monitoring Bank risk management policies in their specified areas. All Board committees have both executive and non-executive members and report regularly to the Board of Directors on their activities.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Bank Audit Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. The Bank Audit Committee is assisted in these functions by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

#### Current developments

The Bank operates in the condition of a dynamically developing global financial and economic crisis. Its further extension might result in negative implications on the financial position of the Bank. The management of the Bank performs daily monitoring over all positions of assets and liabilities, income and expenses, as well as the development of the international financial markets, applying the best banking practices. The management based on this analyses profitability, liquidity and the cost of funds and implements adequate measures in respect to credit, market (primarily interest rate) and liquidity risk, thus limiting the possible negative effects from the global financial and economic crisis. In this way the Bank responds to the challenges of the market environment, maintaining a stable capital and liquidity position.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

### 5. Financial risk management (continued)

#### (b) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks and investment securities. For risk management reporting purposes, the Bank considers all elements of credit risk exposure (such as individual obligor default risk, country and sector risk).

For risk management purposes, credit risk arising on trading securities is managed independently, but reported as a component of market risk exposure.

#### Management of credit risk

The Board of Directors has delegated responsibility for the management of credit risk to its Bank Credit Committee. A separate Bank Credit Risk Management division, reporting to the Bank Credit Committee, is responsible for oversight of the Bank's credit risk, including:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements.
- Establishing the authorisation structure for the approval and renewal of credit facilities.
   Authorisation limits are allocated to Bank Credit Committee or the Board of Directors as appropriate.
- Reviewing and assessing credit risk. Bank Credit assesses all credit exposures in excess of
  designated limits, prior to facilities being committed to customers by the business unit
  concerned. Renewals and reviews of facilities are subject to the same review process.
- Limiting concentrations of exposure to counterparties, geographies and industries (for loans and advances), and by issuer, credit rating band, market liquidity and country (for investment securities).
- Developing and maintaining the Bank's risk grading in order to categorise exposures according to the degree of risk of financial loss faced and to focus management on the attendant risks. The risk grading system is used in determining where impairment provisions may be required against specific credit exposures. The current risk grading framework consists of ten grades reflecting varying degrees of risk of default and the availability of collateral or other credit risk mitigation. The responsibility for setting risk grades lies with the final approving executive as appropriate. Risk grades are subject to regular reviews by Bank Credit Risk Management Division.
- Reviewing compliance of business units with agreed exposure limits, including those for selected industries, country risk and product types. Regular reports are provided to Bank Credit Risk Management division on the credit quality of local portfolios and appropriate corrective action is taken.
- Providing advice, guidance and specialist skills to business units to promote best practice throughout the Bank in the management of credit risk.

Each business unit is required to comply with Bank credit policies and procedures. Regular audits of business units and Bank Credit Risk Management Division processes are undertaken by Internal Audit.

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (b) Credit risk (continued)

# (i) Investment securities

	Investments held for trading		Held-to-maturi secur	•
	2008	2007	2008	2007
Neither past due nor im	paired (internal rating u	sed)		
Country rate: B2	8,661,705	-	-	-
Country rate: B4	13,215,584	61,519	115,992,749	122,764,017
Carrying amount	21,877,289	61,519	115,992,749	122,764,017

# (ii) Loans and advances to customers

	Loans and advances to customers		
	2008	2007	
Individually impaired			
Grade 5:Impaired	2,116,404	2,500,843	
Gross amount	2,116,404	2,500,843	
Allowance for impairment	(1,396,588)	(656,718)	
Carrying amount (A)	719,816	1,844,125	
Portfolio based allowance for losses			
Enterprises			
Grade 1	10,373,909	8,711,309	
Grade 1.5	6,798,254	8,156,745	
Grade 2	5,872,376	6,250,474	
Grade 2.5	6,833,960	6,186,521	
Grade 3	7,439,429	3,725,953	
Grade 3.5	15,943,273	9,163,472	
Grade 4	4,186,702	1,162,542	
Grade 4.5	2,160,858	286,100	
Grade 5 (unrated)	48,545	39,807	
	59,657,306	43,682,923	
Private individuals	23,150,026	16,019,825	
Gross amount	82,807,332	59,702,748	
Allowance for impairment	(860,839)	(298,267)	
Carrying amount (B)	81,946,493	59,404,481	
Past due but not impaired comprises:			
30-60 days:	3,459,574	4,382,133	
60-180 days:	801,284	434,654	
Carrying amount	4,260,858	4,816,787	
Total carrying amount (A+B)	82,666,309	61,248,606	

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

#### (b) Credit risk (continued)

#### Impaired loans and securities

Impaired loans and securities are loans and securities for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan / securities agreement(s). These loans are graded 0.5 to 5 in the Bank's internal credit risk grading system.

#### Past due but not impaired loans

Loans and securities where contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate on the basis of the level of security / collateral available and / or the stage of collection of amounts owed to the Bank.

#### Loans with renegotiated terms

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Bank has made concessions that it would not otherwise consider. Once the loan is restructured it remains in this category independent of satisfactory performance after restructuring.

#### Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

#### Write-off policy

The Bank writes off a loan / security balance (and any related allowances for impairment losses) when Bank Problem Loans Committee determines that the loans / securities are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower / issuer's financial position such that the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired assets by risk grade.

	Loans and advances to customers		
	Gross	Net	
<b>31 December 2008</b>			
Individually impaired			
Grade 5:Impaired	2,116,404	719,816	
Total	2,116,404	719,816	
31 December 2007			
Individually impaired			
Grade 5:Impaired	2,500,843	1,844,125	
Total	2,500,843	1,844,125	

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (b) Credit risk (continued)

The Bank holds collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activity. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2008 and 31 December 2007.

	Against individually impaired	Against collectively impaired	Total
Property	5,738,790	144,940,596	150,679,386
Pledge	1,435,204	108,688,073	110,123,277
Cash	2,018	7,643,151	7,645,169
Guarantee	-	3,935,567	3,935,567
Total	7,176,012	265,207,387	272,383,399

The collateral pledged against individually impaired loans as at 31 December 2007 was Lek 1,836,884 thousand.

#### Settlement risk

The Bank's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a company to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions the Bank mitigates this risk by conducting settlements through a settlement / clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations. Settlement limits form part of the credit approval / limit monitoring process described earlier. Acceptance of settlement risk on free settlement trades requires transaction specific or counterparty specific approvals from Bank Risk Management.

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (b) Credit risk (continued)

The Bank monitors concentrations of credit risk by sector and by geographic location. An analysis of concentrations of credit risk as at 31 December 2008 and 31 December 2007 is shown below:

	31 December 2008					
				Micro -		
	Individual	Corporate	SME	Business	Employees	TOTAL
Overdraft	4,178,253	30,365,577	8,042,854	191,465	30,147	42,808,296
Loans						
Short term	238,287	1,501,757	175,519	-	636	1,916,199
Medium term	4,301,465	7,348,031	5,504,374	98,626	203,349	17,455,845
Long term	8,591,693	4,893,036	2,972,268	2,496	177,517	16,637,010
	13,131,445	13,742,824	8,652,161	101,122	381,502	36,009,054
Mortgage	5,232,522	-	-	9,054	714,563	5,956,139
Other	100,516	37,534	10,980	61	1,157	150,248
TOTAL	22,642,736	44,145,935	16,705,994	301,701	1,127,369	84,923,736

			31 Decem	ber 2007		
				Micro -		
	Individual	Corporate	SME	Business	Employees	TOTAL
Overdraft	2,292,790	17,028,674	5,777,630	-	18,861	25,117,955
Loans						
Short term	68,617	1,513,896	7,892	-	1,060	1,591,465
Medium term	5,011,859	8,097,660	5,916,257	-	237,713	19,263,489
Long term	5,300,889	3,079,569	1,404,032	-	102,917	9,887,407
	10,381,365	12,691,125	7,328,181		341,690	30,742,361
Mortgage	2,676,426	-	-	-	515,756	3,192,182
Other	127,523	2,985,035	37,527	-	1,008	3,151,093
TOTAL	15,478,104	32,704,834	13,143,338	-	877,315	62,203,591

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

#### (b) Credit risk (continued)

Carrying amount at 31 December 2008 Albania	Loans and advances to customers 80,953,273	Restricted balances	Investments held for trading 13,215,584	Held-to- maturity investments 115,992,749
North America	, , , -	16,000	-	-
Europe	1,713,036	1,093,547	8,661,705	-
Total	82,666,309	22,279,752	21,877,289	115,992,749

Carrying amount at 31 December 2007	Loans and advances to customers	Restricted balances	Investments held for trading	Held-to- maturity investments
Albania	59,228,631	19,920,299	61,519	122,764,017
North America	-	265	-	-
Europe	2,019,975	720,582	-	-
Total	61,248,606	20,641,146	61,519	122,764,017

#### (c) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations from its financial liabilities.

# Management of liquidity risk

The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and severe market or internal conditions, without incurring unacceptable losses or risking damage to the Bank's reputation.

Treasury Department receives information from other business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. Treasury Department then maintains a portfolio of short-term liquid assets, largely made up of short-term liquid investment securities, loans and advances to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Bank. The liquidity requirements of business units and subsidiaries are met through short-term loans from Treasury Department to cover any short-term fluctuations and longer term funding to address any structural liquidity requirements.

The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO.

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (c) Liquidity risk (continued)

The following table shows the undiscounted cash flows on the Bank's financial liabilities and unrecognised loan commitments on the basis of their earliest possible contractual maturity. The Bank's expected cash flows on these instruments vary significantly from this analysis. For example, demand deposits from customers are expected to maintain a stable or increasing balance; and unrecognised loan commitments are not all expected to be drawn down immediately.

# Residual contractual maturities of financial assets and liabilities

		31 December 2008								
	Up to	1 to 3	3 to 6	6 to 12						
	1 month	months	months	months	Over 1 year	Non-specific	Total			
Assets										
Cash and cash equivalents	6,563,688	-	-	-	-	-	6,563,688			
Restricted balances	21,180,754	46,632	735,614	148,560	135,527	32,665	22,279,752			
Investments held for trading	327,953	1,477,455	1,972,485	1,790,202	16,309,194	-	21,877,289			
Investments held to maturity	8,454,346	13,098,795	15,270,440	32,665,841	46,503,327	-	115,992,749			
Loans and advances to customers	9,088,291	8,899,419	10,686,088	24,209,711	32,040,227	(2,257,427)	82,666,309			
Other assets, net	670,998	6,388	15,327	122	_	-	692,835			
Total	46,286,030	23,528,689	28,679,954	58,814,436	94,988,275	(2,224,762)	250,072,622			
Liabilities										
Due to financial institutions	2,158,868	-	-	-	-	-	2,158,868			
Repurchase agreements	7,258,166	4,136,874	-	-	-	-	11,395,040			
Due to customers	86,732,369	32,496,287	26,185,136	63,282,047	7,366,933	-	216,062,772			
Income tax payable	169,487	-	-	-	-	-	169,487			
Other liabilities	2,606,826	316,503	-	-	_	-	2,923,329			
Total	98,925,716	36,949,664	26,185,136	63,282,047	7,366,933	-	232,709,496			
Liquidity risk at 31 December 2008	(52,639,686)	(13,420,975)	2,494,818	(4,467,611)	87,621,342	(2,224,762)	17,363,126			
Cumulative	(52,639,686)	(66,060,661)	(63,565,843)	(68,033,454)	19,587,889	17,363,126	-			

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (c) Liquidity risk (continued)

	Up to 1 month	1 to 3 months	3 to 6 months	31 December 2007 6 to 12 months	Over 1 year	Non-specific	Total
Assets					v	•	
Cash and cash equivalents	29,324,420	490,614	-	-	-	-	29,815,034
Restricted balances	19,920,300	36,534	43,977	462,976	142,487	34,872	20,641,146
Investments held for trading	-	30,610	78	30,831	-	· <u>-</u>	61,519
Investments held to maturity	5,887,103	17,389,436	20,603,216	34,890,800	43,993,462		122,764,017
Loans and advances to customers	5,009,984	5,655,845	6,409,201	16,656,378	25,308,044	2,209,154	61,248,606
Other assets, net	108,572	177,565	-	-	-	-	286,137
Total	60,250,379	23,780,604	27,056,472	52,040,985	69,443,993	2,244,026	234,816,459
Liabilities							
Due to financial institutions	1,923,088	-	-	-	-	-	1,923,088
Due to customers	90,726,854	32,214,410	29,138,379	53,961,682	12,519,265	_	218,560,590
Income tax payable	64,729	-	-	· · · · -	-	_	64,729
Other liabilities	1,063,435	9,798	-	-	48,244	-	1,121,477
Total	93,778,106	32,224,208	29,138,379	53,961,682	12,567,509	-	221,669,884
Liquidity risk at 31 December 2007	(33,527,727)	(8,443,604)	(2,081,907)	(1,920,697)	56,876,484	2,244,026	13,146,575
Cumulative	(33,527,727)	(41,971,331)	(44,053,238)	(45,973,935)	10,902,549	13,146,575	-

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (d) Market risks

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's / issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

#### Management of market risks

The Bank separates its exposure to market risk between trading and non-trading portfolios. Trading portfolios include positions arising from market making and proprietary position taking, together with financial assets and liabilities that are managed on a fair value basis.

Overall authority for market risk is vested in ALCO. Bank Risk is responsible for the development of detailed risk management policies (subject to review and approval by ALCO) and for the day-to-day review of their implementation.

The Bank is exposed to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows.

The principal tool used to measure and control market risk exposure within the Bank's trading portfolios is Value at Risk (VaR). The VaR of a trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level).

#### Exposure to foreign exchange risk

The Bank is exposed to currency risk through transactions in foreign currencies. As the currency in which the Bank presents it financial statements is the Albanian Lek, the Bank's financial statements are effected by movements in the exchange rates between the Albanian Lek and other currencies. The Board of Directors sets limits on the level of exposure for both overnight and intra-day positions, which are monitored daily by Treasury and the Middle-office.

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (d) Market risks (continued)

### Exposure to interest rate risk

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instrument because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. The ALCO is the monitoring body for compliance with these limits and is assisted by Risk Management in its day-to-day monitoring activities.

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Bank's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered on a regular basis include a 100 basis point (bp) parallel fall or rise in all yield curves. An analysis of the Bank's sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant balance sheet position) is as follows:

2008	up to 1 Year	scenarios	over 1 Year scenarios		
	100 bp	100 bp	100 bp	100 bp	
	Increase	decrease	increase	decrease	
Estimated Profit (loss) effect	(365,388)	365,388	562,962	(562,962)	
2007	up to 1 Year	scenarios	over 1 Year so	cenarios	
	100 bp	100 bp	100 bp	100 bp	
	Increase	decrease	increase	Decrease	
Estimated Profit (loss) effect	(309,683)	309,683	450,997	(450,997)	

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (d) Market risks (continued)

Overall interest rate risk positions are managed by Treasury, which uses investment securities, advances to banks and deposits from banks to manage the overall position arising from the Bank's trading and non-trading activities.

A summary of the Bank's interest rate re-pricing analysis is as follows:

			31	December 2008			
	Up to	1 to 3	3 to 6	6 to 12			
	1 month	months	months	months	Over 1 year	Non-specific	Total
Assets							
Cash and cash equivalents	6,563,688	-	-	-	-	-	6,563,688
Restricted balances	21,180,754	46,632	735,614	148,560	135,527	32,665	22,279,752
Investments held for trading	327,953	1,477,455	1,972,485	1,790,202	16,309,194	-	21,877,289
Investments held to maturity	8,454,346	13,098,795	15,270,440	32,665,841	46,503,327	-	115,992,749
Loans and advances to customers	48,876,061	5,660,226	6,699,496	22,972,855	715,098	(2,257,427)	82,666,309
Other assets, net	670,998	6,388	15,327	122	-	-	692,835
Total	86,073,800	20,289,496	24,693,362	57,577,580	63,663,146	(2,224,762)	250,072,622
Liabilities							
Due to financial institutions	2,158,868	-	-	-	-	-	2,158,868
Repurchase agreements	7,258,166	4,136,874	-	-	-	-	11,395,040
Due to customers	86,732,369	32,496,287	26,185,136	63,282,047	7,366,933	-	216,062,772
Other liabilities	2,606,826	316,503	-	-	-	=	2,923,329
Total	98,756,229	36,949,664	26,185,136	63,282,047	7,366,933	-	232,540,009
Gap at 31 December 2007	(12,682,429)	(16,660,168)	(1,491,774)	(5,704,467)	56,296,213	(2,224,762)	17,532,613

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (d) Market risks (continued)

	Up to	1 to 3	3 to 6	31 December 2007 6 to 12	01	N	T-4-1
Aggeta	1 month	months	months	months	Over 1 year	Non-specific	Total
Assets	20.224.420	100 61 1					20.015.024
Cash and cash equivalents	29,324,420	490,614	-	-	-	-	29,815,034
Restricted balances	19,920,300	36,534	43,977	462,976	142,487	34,871	20,641,145
Available-for-sale investments	-	30,610	78	30,831	-	-	61,519
Investments held to maturity	5,887,103	17,389,436	20,603,216	34,890,800	43,993,462	-	122,764,017
Loans and advances to customers	8,174,123	5,655,845	6,409,201	28,433,170	13,531,252	(954,985)	61,248,606
Other assets, net	108,573	177,565	-	-	-	-	286,138
Total	63,414,519	23,780,604	27,056,472	63,817,777	57,667,201	(920,114)	234,816,459
T !-1.21242							
Liabilities							
Due to financial institutions	1,923,088	-	=	-	-	-	1,923,088
Due to customers	90,726,854	32,214,410	29,138,379	53,961,682	12,519,265	-	218,560,590
Other liabilities	1,063,435	9,798	-	-	48,244	-	1,121,477
Total	93,713,377	32,224,208	29,138,379	53,961,682	12,567,509	<u>-</u>	221,605,155
Gap at 31 December 2007	(30,298,858)	(8,443,604)	(2,081,907)	9,856,095	45,099,692	(920,114)	13,211,304

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 5. Financial risk management (continued)

# (d) Market risks (continued)

The analysis of assets and liabilities as at 31 December 2008 and 31 December 2007 by the foreign currencies in which they were denominated was as follows:

	31 December 2008				31 December 2007					
	Lek	EUR	USD	Other	Total	Lek	EUR	USD	Other	Total
Assets										
Cash and cash equivalents	4,658,121	1,149,019	577,269	179,279	6,563,688	4,696,005	15,470,508	5,969,613	3,678,908	29,815,034
Restricted balances	13,919,858	6,378,424	1,981,470	-	22,279,752	13,871,398	5,123,028	1,646,720	-	20,641,146
Investments held for trading	13,215,584	-	-	8,661,705	21,877,289	61,519	-	-	-	61,519
Investments held to maturity	115,992,749	-	-	-	115,992,749	122,764,017	-	-	-	122,764,017
Loans to customers	26,577,717	47,481,086	7,903,475	704,031	82,666,309	21,519,803	33,552,338	5,853,821	322,644	61,248,606
Property, equipment, intangibles	2,269,981	-	-	-	2,269,981	2,160,776	-	-	-	2,160,776
Equity Investments	103,109	-	-	-	103,109	915	91,335	-	-	92,250
Other assets, net	538,841	139,834	13,312	848	692,835	154,245	130,927	9,334	(8,369)	286,137
Total	177,275,960	55,148,363	10,475,526	9,545,863	252,445,712	165,228,678	54,368,136	13,479,488	3,993,183	237,069,485
Liabilities										
Due to financial institutions	67,014	1,839,779	250,879	1,196	2,158,868	328,575	1,078,605	514,912	996	1,923,088
Reverse repurchase agreement	11,395,040	-	-	-	11,395,040	-	-	-	-	-
Due to customers	144,490,710	55,150,431	13,539,816	2,881,815	216,062,772	150,406,029	51,057,932	13,412,339	3,684,290	218,560,590
Deferred tax liabilities	169,487	-	-	-	169,487	21,422	-	-	-	21,422
Income tax payable	-	-	-	-	-	64,729	-	-	-	64,729
Other liabilities	1,644,012	1,201,757	109,844	(32,284)	2,923,329	789,529	292,072	(270,789)	310,665	1,121,477
Shareholder's equity	19,736,216	-	-	-	19,736,216	12,942,579	2,435,600	-	-	15,378,179
Total	177,502,479	58,191,967	13,900,539	2,850,727	252,445,712	164,552,863	54,864,209	13,656,462	3,995,951	237,069,485
Net Position	(226,519)	(3,043,604)	(3,425,013)	6,695,136	-	675,815	(496,073)	(176,974)	(2,768)	-

#### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 5. Financial risk management (continued)

### (e) Operational risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Bank's operations and are faced by all business entities.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions
- requirements for the reconciliation and monitoring of transactions
- compliance with regulatory and other legal requirements
- documentation of controls and procedures
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified
- requirements for the reporting of operational losses and proposed remedial action
- development of contingency plans
- training and professional development
- · ethical and business standards
- risk mitigation, including insurance where this is effective.

Compliance with Bank standards is supported by a programme of periodic reviews undertaken by Internal Audit. The results of Internal Audit reviews are discussed with the management of the business unit to which they relate, with summaries submitted to the Audit Committee and senior management of the Bank.

#### (f) Capital management

### Regulatory capital

The Bank monitors the adequacy of its capital using, among other measures, the rules and ratios established by the Albanian regulator, the Bank of Albania ("BoA"), which ultimately determines the statutory capital required to underpin its business. The regulation "On capital adequacy" is issued pursuant to Law No. 8269 date 23.12.1997 "On the Bank of Albania", and "Banking Law of the Republic of Albania".

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 5. Financial risk management (continued)

#### Capital Adequacy Ratio

The Capital Adequacy Ratio is the proportion of the regulatory capital to risk weighted assets and off balance-sheet items, expressed as a percentage. The minimum required Capital Adequacy Ratio is 12%.

The Modified Capital Adequacy Ratio is the proportion of the base capital to risk-weighted assets and off balance-sheet items, expressed as a percentage. The minimum modified capital adequacy ratio is 6%.

#### Risk-Weighted Assets (RWAs)

Assets are weighted according to broad categories of notional risk, being assigned a risk weighting according to the amount of capital deemed to be necessary to support them. Five categories of risk weights (0%, 20%, 50%, 100%, 150%) are applied; for example cash and money market instruments have a zero risk weighting which means that no capital is required to support the holding of these assets. Property and equipment carries a 100% risk weighting, meaning that it must be supported by capital equal to 12% of the carrying amount.

Off-balance-sheet credit related commitments are taken into account. The amounts are then weighted for risk using the same percentages as for on-balance-sheet assets.

	31 December 2008	31 December 2007
Total risk weighted assets	83,226,018	70,274,788
Total risk weighted off balance exposures	4,473,552	5,880,361
Total	87,699,570	76,155,149
Regulatory capital	14,409,386	12,094,643
Capital adequacy ratio	16.43%	15.88%

The modified capital adequacy ratio is equal to the capital adequacy ratio.

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholder return is also recognised and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Bank and its individually regulated operations have complied with all externally imposed capital requirements throughout the period.

There have been no material changes in the Bank's management of capital during the period.

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 6. Fair values of financial assets and liabilities

#### Cash and cash equivalents

Cash and cash equivalents include inter-bank placements and items in the course of collection. As these balances are short term and at floating rates their fair value is considered to equate to their carrying amount.

#### Investment securities

Investment securities include treasury bills and government bonds. The fair value for these investment securities has been estimated using a discounted cash flow model based on a current yield curve appropriate for the remaining term to maturity.

As at 31 December 2008, the fair value of held-to-maturity investment securities is approximately Lek 115,540,954 thousand (31 December 2007: Lek 122,350,055 thousand) whilst their carrying value is Lek 115,992,749 thousand (31 December 2007: Lek 122,764,017 thousand).

#### Loans and advances to customers

Loans and advances are net of allowances for impairment. The Bank's loan portfolio has an estimated fair value approximately equal to its book value due to either their short term nature or underlying interest rates which approximate market rates. The majority of the loan portfolio is subject to re-pricing within a year.

#### Due to customers

The estimated fair value of deposits with no stated maturity, which include non-interest bearing deposits, is the amount repayable on demand. The fair value of time deposits with stated maturity as at 31 December 2008 is approximately Lek 216,079,753 thousand (31 December 2007: Lek 218,517,277 thousand) whilst their carrying value is Lek 216,062,772 thousand (31 December 2007: Lek 218,560,590 thousand).

#### Due to banks and financial institutions

The estimated fair value of loans and advances have an estimated fair value approximately equal to their carrying amount because of either their short-term nature and underlying interest rates, which approximate market rates.

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

### 7. Cash and cash equivalents

	31 December 2008	31 December 2007
Cash on hand	2,112,009	2,857,923
Central Bank		
Current accounts	1,799,636	13,515
Deposits	1,200,148	3,000,370
Banks		
Current accounts with resident banks	394	1,301
Current accounts with non-resident banks	688,629	78,083
Deposits with resident banks	34,586	727,141
Deposits with non-resident banks	728,286	23,136,701
Total	6,563,688	29,815,034

Current accounts with the Bank of Albania bear no interest. Deposits with the Central Bank earn annual interest at 4.5 % (31 December 2007: 4.5%).

The annual interest rates on term deposits with non-resident banks as at 31 December 2008 vary from 0.25% to 1.9% (31 December 2007 : 2.25% to 6.62%). The annual interest rates on term deposits with resident banks as at 31 December 2008 vary from 3% - 6.5% (31 December 2007: 3.65% - 5.06%).

### 8. Restricted balances

	31 December 2008	<b>31 December 2007</b>
Central Bank		
Statutory reserves	21,170,205	19,920,300
Banks		
Guarantee accounts	1,109,547	720,846
Total	22,279,752	20,641,146

In accordance with the Bank of Albania's requirement relating to the deposit reserve, the Bank should maintain a minimum of 10% of customer deposits with the Central Bank as a reserve account. The statutory reserve is not available for the Banks' day-to-day operations.

Interest on statutory reserves in the Central Bank is calculated as follows:

- -Lek balances: 70% of the repurchase agreements rate: 4.375% per annum as of 31 December 2008 (31 December 2007: 4.38% per annum);
- -EUR balances: 70% of the EUR LIBOR rate: 2.275% per annum as of 31 December 2008 (31 December 2007: 3.11%); and
- -USD balances: 70% of the USD LIBOR rate: 0.7% per annum as of 31 December 2008 (31 December 2007: 3.40% per annum).

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 9. Investment in securities

#### 9.1 Investments held for trading

Securities held for trading comprise treasury bills and bonds of Albanian Government and Hungarian municipality bonds as follows:

	<b>31 December 2008</b>	<b>31 December 2007</b>
Treasury bills	5,568,095	61,519
Government Bonds	7,647,489	-
Hungarian municipality Bonds	8,661,705	-
Total	21,877,289	61,519

Treasury bills as at 31 December 2008 relate to zero-coupon treasury bills of the Government of Albania, with maturities ranging between January 2009 to December 2009, with yields ranging from 6.24% to 8.72% per annum (31 December 2007: from 6.36% to 8.20%).

Government Bonds as at 31 December 2008 represent 2-year, 3-year, 5-year and 7-year bonds denominated in Lek issued by the Government of Albania with coupon rates ranging from 8.15% to 11.00% per annum (31 December 2007: nil).

Hungarian Municipality Bonds as at 31 December 2008 represent bonds denominated in CHF issued by the municipalities of Hungary with coupon rates ranging from 3.585% to 4.855% per annum (31 December 2007: nil).

#### 9.2 Held-to-maturity investment securities

The held-to-maturity investment securities comprise treasury bills and bonds of Albanian Government as follows:

	<b>31 December 2008</b>	<b>31 December 2007</b>
Treasury bills	37,588,649	57,988,865
Government Bonds	78,404,100	64,775,152
Total	115,992,749	122,764,017

As at 31 December 2008 treasury bills with a carrying amount of Lek 11,395,040 thousand (2007: nil) were pledged as security for the repurchase agreements portfolio (refer to note 16).

#### 9.2.1 Treasury Bills

Treasury bills as at 31 December 2008 relate to zero-coupon treasury bills of the Government of Albania, with maturities ranging between January 2009 to December 2009, with yields ranging from 6.24% to 9.5% per annum (31 December 2007: from 5.09% to 9.08%).

	31 December 2008	<b>31 December 2007</b>
Nominal value of treasury bills	38,675,939	59,518,083
Unamortized discount	(1,087,290)	(1,529,218)
Total	37,588,649	57,988,865

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 9. Investment in securities (continued)

#### 9.2.2 Government's Bonds

Government Bonds as at 31 December 2008 represent 2-year, 3-year, 5-year and 7-year bonds denominated in Lek issued by the Government of Albania with coupon rates ranging from 7% to 11.00% per annum (31 December 2007: from 6.20% to 11.00%).

	31 December 2008	31 December 2007
Nominal value of bonds	76,531,138	63,386,339
Unamortized premium/(discount)	30,888	(62,908)
Accrued interest	1,842,074	1,451,721
Total	78,404,100	64,775,152

#### 10. Loans and advances to customers

	31 December 2008	31 December 2007
Loans and advances to customers	84,923,736	62,203,591
Allowance for loan loss impairment	(2,257,427)	(954,985)
Net carrying amount	82,666,309	61,248,606

Movements in net allowance for loan loss impairment are as follows:

	31 December 2008	<b>31 December 2007</b>
Balance at the beginning of the year	954,985	532,778
Allowance for loan loss impairment	1,679,861	428,784
Loans written off	(377,419)	(6,577)
Balance at the end of the period	2,257,427	954,985

The interest rates of loans and advances to customers vary from 3.99 % to 23.09 % p.a. in foreign currencies and from 2.94 % to 33 % p.a. in Lek (31 December 2007: from 4.28% to 13.27% p.a. in foreign currencies and from 2.4% to 30% p.a. in Lek).

The balance of loans and advances to customers includes a loan to a non-resident corporate given from the Bank through Raiffeisen Bank Kosovo based on the Participating Agreement with that bank, dated 14 October 2005. The carrying amount of this participation as at 31 December 2008 is Lek 336,985 thousand (2007: Lek 403,527 thousand) and represents 0.4% of the total loan portfolio.

Additionally, included in loans and advances to customers are loans to Raiffeisen Leasing Bulgaria with a carrying amount of Lek 134,210 thousand (2007: Lek 396,106 thousand) and Raiffeisen Factoring Bulgaria with a carrying amount of Lek 1,238,274 thousand (2007: nil).

### Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

## 11. Equity Investments

Based on the decision of the Bank's sole shareholder dated 7 April 2006, in collaboration with Raiffeisen - Leasing International Gesellschaft m.b.H, the Bank has incorporated a leasing company in the Republic of Albania in the form of a joint stock company to exercise leasing activity as provided by the applicable Albanian legislation on Financial Leasing. The leasing company named Raiffeisen Leasing sh.a. has a paid-in capital of EUR 1 million. At 31 December 2008 and 2007 the Bank participates with a share of 75% for an amount of EUR 750 thousand (equivalent of Lek 92,250 thousand). The remaining share of 25% of the paid-in capital of Raiffeisen Leasing sh.a., is owned by Raiffeisen Leasing International Gesellschaft m.b.H.

The Bank owns 2,355 shares in Visa Inc. with a total value of Lek 10,859 thousand (2007: nil).

### 12. Deferred tax assets /(liabilities)

The movement in the deferred income tax account is as follows:

	<b>31 December 2008</b>	31 December 2007
Balance at the beginning of the year Deferred tax expense relating to the origination and reversal of temporary	(21,422)	28,137
differences	(148,065)	(49,559)
Balance at the end of the year	(169,487)	(21,422)

Movements in temporary differences during the year are recognised in the income statement.

Deferred tax has been calculated based on the enacted tax rate for 2008 of 10% (2007: 10%). As at 31 December 2008 and 31 December 2007 deferred tax assets and liabilities have been recognized for the following items:

	<b>31 December 2008</b>	<b>31 December 2007</b>
Deferred tax asset		
Accelerated depreciation	44,560	28,879
Deferred tax liability		
Allowance for impairment losses	(214,047)	(50,301)
Net deferred tax assets / (liabilities)	(169,487)	(21,422)

Based on the local accounting law, starting from 1 January 2008 the Bank must report in accordance with IFRS. A new tax law has been drafted; however the impact of this law on the financial statements of the Bank is still uncertain and guidelines on the tax impact for IFRS reporting not yet clear.

#### 13. Property, equipment and intangible assets

	<b>31 December 2008</b>	31 December 2007
Property and equipment	1,967,513	1,894,191
Intangible assets	302,468	266,585
Total	2,269,981	2,160,776

There are no assets pledged as collateral as at 31 December 2008 (2007: none).

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 13. Property, equipment and intangible assets (continued)

	Intangible	Land and	Computers		Work in		
	assets	Buildings	and ATMs	Vehicles	progress	Other	Total
Cost							
Balance at 1 January 2007	419,626	702,502	1,377,355	269,837	148,704	352,772	3,270,796
Additions	67,971	65,944	251,358	52,766	272,948	129,828	840,815
Disposals	-	(34,349)	(109,410)	(61,022)	-	(28,577)	(233,358)
Transfer from work in progress	19,000	84,299	135,631	34,616	(285,149)	11,603	-
Balance at 31 December 2007	506,597	818,396	1,654,934	296,197	136,503	465,626	3,878,253
Balance at 1 January 2008	506,597	818,396	1,654,934	296,197	136,503	465,626	3,878,253
Additions	167,109	-	161,871	33,657	276,635	125,294	764,566
Disposals	-	_	(124,038)	(55,187)	(1,985)	(86,156)	(267,366)
Transfer from work in progress	-	212,632	78,966	9,693	(303,907)	2,616	-
Balance at 31 December 2008	673,706	1,031,028	1,771,733	284,360	107,246	507,380	4,375,453
Accumulated Depreciation	•		,	,	,	,	,
Balance at 1 January 2007	(123,820)	(59,415)	(820,033)	(136,692)	-	(189,825)	(1,329,785)
Charge for the period	(116,192)	(51,611)	(282,146)	(51,390)	-	(63,954)	(565,293)
Disposals	-	2,194	98,355	57,303	-	19,749	177,601
Balance at 31 December 2007	(240,012)	(108,832)	(1,003,824)	(130,779)	_	(234,030)	(1,717,477)
Balance at 1 January 2008	(240,012)	(108,832)	(1,003,824)	(130,779)	_	(234,030)	(1,717,477)
Charge for the period	(131,226)	(72,109)	(296,392)	(52,922)	_	(81,854)	(634,503)
Disposals	-	-	122,973	50,823	_	72,712	246,508
Balance at 31 December 2008	(371,238)	(180,941)	(1,177,243)	(132,878)	-	(243,172)	(2,105,472)
Carrying amount							
As at 1 January 2007	295,806	643,087	557,322	133,145	148,704	162,947	1,941,011
As at 31 December 2007	266,585	709,564	651,110	165,418	136,503	231,596	2,160,776
As at 31 December 2008	302,468	850,087	594,490	151,482	107,246	264,208	2,269,981

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

### 14. Other assets

	31 December 2008	31 December 2007
Inventories	10,969	16,880
Prepaid expenses & Accruals	149,761	100,119
Income tax receivable	319,749	-
Withholding tax receivable	6,759	-
Moneygram	32,013	83,619
Sundry debtors, net	173,584	85,519
Total	692,835	286,137

Sundry debtors, net are comprised as follows:

	31 December 2008	31 December 2007
Sundry debtors	187,323	90,130
Provisions for losses from other debtors	(13,739)	(4,611)
<b>Total Sundry debtors, net</b>	173,584	85,519

Sundry debtors includes a prepayment of EUR 880 thousand (equivalent of Lek 109,648 thousand) to acquire 100% of the shares of American Pension Fund Albania.

Movements in the provisions for sundry debtors are as follows:

	<b>31 December 2008</b>	31 December 2007
Balance at the beginning of the period	4,611	19,135
Provision reversal for the period	-	(14,630)
Provision expense for the period	9,128	-
Foreign exchange effect	<u>-</u>	106
Balance at the end of the period	13,739	4,611

### 15. Due to financial institutions

	31 December 2008	<b>31 December 2007</b>
Current accounts		
Resident banks and financial institutions	63,484	35,540
Non-resident banks and financial institutions	1,676,704	1,230,552
	1,740,188	1,266,092
Deposits		
Resident banks and financial institutions	418,680	656,996
Total	2,158,868	1,923,088

The annual interest rates for borrowed funds from financial institutions varied from 0.44% to 3.05% during the year ended 31 December 2008 (2007: 2.47% to 6.30%).

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

### 16. Repurchase agreements

The repurchase agreements totalling Lek 11,395,040 thousand as at 31 December 2008 relate to repurchase agreements with Bank of Albania with maturities from 28 to 91 days. They bear interest, which varies from 6.25% to 7.2% p.a. Treasury bills with a carrying amount of Lek 11,395,040 thousand as of 31 December 2008 were pledged as security for these repurchase agreements (see Note 9.2). No such agreements existed at 31 December 2007.

### 17. Due to customers

	31 December 2008	31 December 2007
Current accounts	35,972,182	38,743,206
Deposits	177,501,787	177,558,041
Other accounts	2,588,803	2,259,343
Total	216,062,772	218,560,590

For current accounts and time deposits the annual interest rates applicable for the various fixed terms during the period from 1 January to 31 December 2008 were as follows:

(in %)	LEK	USD	EUR
Current accounts	0.01-1.50	0.01-0.30	0.01-0.50
Demand deposits	0.20-7.00	0.25-4.20	0.10-4.70
Time deposits – 3 month	4.40-6.00	1.60-3.60	2.70-4.70
Time deposits – 6 month	4.80-7.00	1.70-3.90	3.10-4.40
Time deposits – 9 month	5.20-7.20	1.90-2.70	3.40-4.90
Time deposits – 12 month	5.20-9.00	1.90-4.50	3.60-6.50
Time deposits – 24 month	5.30-9.10	2.10-4.90	3.70-6.00
Time deposits – 36 month	5.60-9.20	2.20-5.00	3.85-6.20
Time deposits – 60 month	6.00-9.30	2.50-4.50	4.05-6.50

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

## 17. Due to customers (continued)

Balances due to customers by maturity and currency type are as follows:

	31 December 2008			-	31 December 2007	
		Foreign			Foreign	
	LEK	currency	Total	LEK	currency	Total
Current accounts	25,354,581	10,617,601	35,972,182	28,261,286	10,481,920	38,743,206
Deposits						
On demand	7,942,941	5,656,006	13,598,947	12,032,288	8,884,290	20,916,578
1 month - 3 months	452,164	6,684,801	7,136,965	750,796	5,251,572	6,002,368
3 months - 6 months	8,690,355	5,634,128	14,324,483	8,590,018	7,359,923	15,949,941
6 months - 12 months	16,597,347	7,303,824	23,901,171	20,263,350	9,167,630	29,430,980
12 months - 24 months	65,968,023	29,383,566	95,351,589	60,718,606	21,130,888	81,849,494
24 months - 36 months	13,810,936	2,672,533	16,483,469	15,963,480	3,005,923	18,969,403
36 months	387,696	1,348,075	1,735,771	1,351	1,162,736	1,164,087
60 months	306,965	125,545	432,510	· -	- -	-
Accrued interest on deposits	3,510,058	1,026,824	4,536,882	2,567,920	707,270	3,275,190
<u> </u>	117,666,485	59,835,302	177,501,787	120,887,809	56,670,232	177,558,041
Other accounts	, ,	, ,	, ,	, ,	, ,	, ,
Guarantee deposits	1,026,434	1,101,289	2,127,723	723,167	942,097	1,665,264
Cheques in circulation	502	2	504	1,502	2	1,504
Dormant customer accounts	126,251	7,659	133,910	143,335	7,832	151,167
Other	316,457	10,209	326,666	388,930	52,478	441,408
	1,469,644	1,119,159	2,588,803	1,256,934	1,002,409	2,259,343
Total	144,490,710	71,572,062	216,062,772	150,406,029	68,154,561	218,560,590

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 18. Other liabilities

	<b>31 December 2008</b>	31 December 2007
Accrued expenses	215,694	230,603
Provision for litigation	194,206	48,244
Other creditors	125,927	155,828
Withholding Tax payable	109,450	69,313
VAT payable	230	166
Deferred income	1,002,403	328,700
Due to employees	270,008	263,914
Due to Social Insurance	27,305	24,709
Other, net	978,106	<u>-</u>
Total	2,923,329	1,121,477

Included in "Accrued expenses" is an amount of Lek 103,717 thousand (2007: Lek 105,714 thousand) of accrued deposit insurance premium payable for customers' deposits.

The movements in the provisions for litigation are as follows:

	31 December 2008	31 December 2007
Balance at the beginning of the year	48,244	51,762
Provisions expense for the year	148,560	-
Reversal of provisions for the year	(2,598)	(3,518)
Balance at the end of the year	194,206	48,244

Deferred income is comprised from loan administration fees that will be amortised over the life of the loan granted to customers, corporate, small business enterprises and individuals.

## 19. Share capital

As at 31 December 2008 the subscribed capital of the Bank is Lek 4,348,233 thousand made up of 7,000 shares with a nominal value of Lek 621,176 each.

As at 31 December 2007 the subscribed capital of the Bank was EUR 20,000,000 (Lek equivalent: Lek 2,513,897 thousand) and Lek 1,834,336 thousand made up of 4,047 shares with a nominal value of EUR 4,942 each and 2,953 shares with a nominal value of Lek 621,177 each.

In September 2007 the Bank converted EUR 14,592,965 of the subscribed capital into Lek 1,834,336 thousand. In February 2008 the Bank converted the remaining EUR 20,000,000 of the subscribed capital into Lek 2,513,897 thousand.

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

#### 20. General reserve

In June 2006, the Bank created a general reserve of Lek 850 million based on the decision of the Bank's sole shareholder dated 17 May 2006. The general reserve was created from the distribution of net profit after tax and before dividends of fiscal year 2005 in accordance with the law No. 7638, dated 19 November 1992, "On commercial companies" and the decision of the Supervisory Council of the Bank of Albania No. 51, dated 22 April 1999.

## 21. Interest income

Interest income by category is as follows:

	Year ended 31 December 2008	Year ended 31 December 2007
Bank deposits	1,656,385	1,804,544
Loans and advances to customers	7,318,506	4,841,698
Investment securities	9,854,020	9,332,870
Reverse repurchase agreement	15,018	77,679
Total	18,843,929	16,056,791

## 22. Interest expense

Interest expense by category is as follows:

	Year ended 31 December 2008	Year ended 31 December 2007
Banks	110,166	36,684
Customers	8,562,759	6,610,667
Repurchase agreement	229,316	214,737
Total	8,902,241	6,862,088

### 23. Fee and commission income

Fees and commissions received were comprised as follows:

	Year ended 31	Year ended 31
	December 2008	December 2007
Funds transfers	982,929	927,962
Lending activities	644,597	240,601
Other banking services	21,208	255,045
Total	1,648,734	1,423,608

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

### 24. Net other operating income/ (expense)

	Year ended 31 December 2008	Year ended 31 December 2007
Other revenue	16,422	272,305
Other expenses	(291,850)	(92,524)
Total	(275,428)	179,781

In "Other revenues" is included income from sale of fixed assets amounting to Lek 10,816 thousand (2007: Lek 197,627 thousand). In other expenses is included increase in legal provision of Lek 148,560 thousand (2007: nil), the write off of fixed assets amounting to Lek 14,641 thousand (2007: Lek 14,429 thousand), and taxes other than income tax amounting to Lek 12,995 thousand (2007: Lek 10,315 thousand).

# 25. Deposit insurance premium

Legislation from 18 October 2002, determined that the banks should pay a deposit insurance premium. This premium is based on the rate of 0.5% per annum, payable quarterly and is calculated as a percentage of the daily average deposit balances up to Lek 700,000 for individuals for the period from October to December of the previous calendar year.

#### 26. Personnel expenses

	Year ended 31 December 2008	Year ended 31 December 2007
Salaries	1,536,730	1,406,661
Social insurance	208,313	173,866
Personnel training	65,192	73,223
Other personnel costs	107,581	79,692
Total	1,917,816	1,733,442

As at 31 December 2008, the Bank had 1,456 employees (31 December 2007: 1,373 employees).

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

## 27. General and administrative expenses

	Year ended 31 December 2008	Year ended 31 December 2007
Consultancy and legal fee	669,932	572,051
Utilities	351,735	305,304
Marketing expenses	296,877	266,044
Communication expenses	195,205	204,264
Repair and maintenance	230,806	213,886
Stationery expenses	67,539	75,107
Travel expenses	37,395	34,651
Other	16,833	4,894
Total	1,866,322	1,676,201

Consultancy and legal fees include head office management charge totalling Lek 626,017 thousand in 2008 (2007: Lek 539,717 thousand).

## 28. Income tax

Income tax in Albania is assessed at the rate of 10% (2007: 20%) of taxable income:

	Year ended 31 December 2008	Year ended 31 December 2007
Current tax	445,211	1,162,729
Deferred taxes	148,065	49,559
Total	593,276	1,212,288

The following is a reconciliation of income taxes calculated at the applicable tax rate to income tax expense.

	Year ended 31 December			
	Tax rate	2008	Tax rate	2007
Profit before taxes		5,640,177		6,097,703
Prima facie tax calculated at 10%	10%	564,018	20%	1,219,541
Non tax deductible expenses	-	29,258	1%	14,169
Reduction in tax rate	_	-	-	(21,422)
Income tax expense		593,276		1,212,288

Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

## 29. Contingencies and commitments

	31 December 2008		31	31 December 2007	
		Foreign			
	Lek	currency	Total	Total	
Contingent liabilities					
Bank Guarantees issued	364,667	2,974,167	3,338,834	7,499,261	
Letters of Credit	141,509	857,331	998,840	993,750	
Unused credit lines	4,810,364	2,394,752	7,205,116	7,232,954	
Litigation	194,206	-	194,206	48,244	
Total	5,510,746	6,226,250	11,736,996	15,774,209	
Contingent assets					
Bank Guarantees received	211,545	3,471,938	3,683,483	2,919,499	
Operating lease commitments	18,294	461,313	479,607	295,847	
Total	229,839	3,933,251	4,163,090	3,215,346	

Most of the above bank guarantees and letters of credit are for periods of less than one year and are collateralized by customer escrow deposits.

#### Lease commitments

The Bank has entered into non-cancelable lease commitments for the Head Office and the branches. Such commitments as at 31 December 2008 and 31 December 2007 are as follows:

	31 December 2008	31 December 2007
Not later than 1 year	221,109	118,097
Later than 1 year and not later than 5 years	258,498	177,750
Total	479,607	295,847

#### Litigation

As at 31 December 2008 and 31 December 2007 the Bank was involved in various claims and legal proceedings of a nature considered normal to its business. The level of these claims and legal proceedings corresponds to the level of claims and legal proceedings in previous years. The Bank's management is of the opinion that no material losses will be incurred in relation to legal claims outstanding at 31 December 2008 and at 31 December 2007.

## Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

## 30. Related parties

The Bank has a related party relationship with Raiffeisen International AG, Raiffeisen Zentralbank Osterreich Aktiengesellshafft (RZB AG), with fellow subsidiaries and its Subsidiary, and with its directors and executive officers. The aggregate value of transactions and outstanding balances relating to these related parties were as follows:

	31 December 2008	31 December 2007
A		
Amounts due from		
Affiliated companies	4,166,850	13,132,187
Administrators	64,943	38,357
Assets total	4,231,793	13,170,544
Amounts due to		
Affiliated companies	1,618,119	726,735
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Administrators	18,238	11,621
Liabilities total	1,636,357	738,356

	Year ended 31 December 2008	Year ended 31 December 2007
Net Interest income		
Affiliated companies	418,728	323,973
Net Fee and Commission expense		
Affiliated companies	(123,665)	(99,526)
Net Trading Profit and Loss Affiliated companies	23,493	6,674
Administrative expenses		
Affiliated companies	(714,170)	(667,667)
Wages, salaries and bonuses		
Administrators	(277,281)	(182,468)
Total	(672,895)	(619,014)

The aggregate value of the contingent liabilities of the Bank to the affiliated companies as at 31 December 2008 was Lek 4,166,850 thousand (31 December 2007: Lek 2,252,358 thousand) and represents Bank Guarantees and Letters of Credit.

# Notes to the separate financial statements for the year ended 31 December 2008

(amounts in Lek'000, unless otherwise stated)

# 31. Subsequent events

There are no significant events after the balance sheet date that may require adjustment or disclosure in the separate financial statements.