Independent auditor's report and Separate financial statements for the year ended 31 December 2011

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INDEPENDENT AUDITOR'S REPORT

To the shareholders and management of Raiffeisen Bank sh.a.

Report on the Separate Financial Statements

We have audited the accompanying separate financial statements of Raiffeisen Bank sh.a., which comprise the separate statement of financial position as at December 31, 2011, and the separate statement of comprehensive income, separate statement of changes in equity and separate statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Separate Financial Statements

Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the separate financial statements present fairly, in all material respects, the financial position of Raiffeisen Bank Sh.a. as at December 31, 2011, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Tirana, Albania March 27, 2012

Deloitte Albenie shpl. Rr.Elbasanit, Pll. Poshte FAKULTETIT GJEOLOGJI MINIERA
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Separate statement of financial position as at 31 December 2011 (amounts in Lek'000)

	Note	31 December 2011	31 December 2010
Assets		÷	
Cash and cash equivalents	7	24,076,644	19,253,928
Restricted balances	8	25,671,451	23,297,417
Investments held for trading	9.1	39,158,582	38,559,787
Held-to-maturity investment securities	9.2	105,760,202	95,361,970
Loans and advances to customers	10	123,382,631	97,697,686
Investments in subsidiaries	11.1	201,898	201,898
Other Equity Investments	11.2	25,713	17,237
Property and equipment	12.1	1,797,915	1,553,090
Intangible assets	12.2	596,239	283,416
Other assets	13	532,961	304,782
Total assets		321,204,236	276,531,211
Liabilities			
Due to financial institutions	14	4,224,854	2,772,814
Repurchase agreements sold	15	8,150,088	8,311,578
Due to customers	16	278,516,239	236,531,117
Income tax payable		15,573	84,016
Deferred tax liabilities	17	126,939	136,161
Other liabilities	18	975,756	1,262,379
Total liabilities		292,009,449	249,098,065
Equity			
Share capital	19	9,926,093	9,926,093
General reserve	20	6,300,000	2,800,000
Revaluation reserve		25,713	17,237
Retained earnings		12,942,981	14,689,816
Total equity		29,194,787	27,433,146
Total liabilities and equity		321,204,236	276,531,211

These separate financial statements have been approved by the Supervisory Board of the Bank on March 2, 2012 and signed on its behalf by:

Chief Executive Officer

Mr. Christian Canacaris

Vice Chairman of Management Board

Mr. Alexander Zsolnai

The separate statement of financial position is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

Separate statement of comprehensive income for the year ended 31 December 2011 (amounts in Lek'000)

	Note	Year ended 31 December 2011	Year ended 31 December 2010
Interest income Interest expense	21 22	19,788,684 (7,622,980)	18,935,842 (7,060,852)
Net interest income	_	12,165,704	11,874,990
Fee and commission income Fee and commission expense	23 24	1,358,280 (307,179)	1,321,341 (277,187)
Net fee and commission income		1,051,101	1,044,154
Net trading income Net other operating (expense)/income	25 26	1,982,734 (100,948) 1,881,786	2,059,035 6,155 2,065,190
Deposit insurance premium Personnel expenses Depreciation and amortisation General and administrative expenses Losses and allowances for doubtful accounts, net	27 28 12 29 10,18	(722,809) (2,167,406) (554,346) (1,888,549) (1,980,821)	(690,046) (1,990,935) (533,220) (1,560,779) (4,249,431)
105565 this allowances for doubten accounts, not		(7,313,931)	(9,024,411)
Profit before income tax		7,784,660	5,959,923
Income tax	30	(763,442)	(684,435)
Profit for the year		7,021,218	5,275,488
Other comprehensive income			
Fair value reserve (available for sale financial assets) Net change in fair value	11.2 _	8,476	(2,497)
Total comprehensive income for the year		7,029,694	5,272,991

The separate statement of comprehensive income is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

RAIFFEISEN BANK SH.A.

Separate statement of changes in equity for the year ended 31 December 2011 (amounts in Lek'000)

	Share Capital	General Reserves	Revaluation reserve	Retained Earnings	Total
Balance as at 31 December 2009	4,348,233	2,800,000	19,734	17,198,451	24,366,418
Capital increase Dividend Payment Other comprehensive income (Note 11.2) Profit for the year	5,577,860	1 1 1	- (2,497)	(5,577,860) (2,206,263) - 5,275,488	- (2,206,263) (2,497) 5,275,488
Balance as at 31 December 2010	9,926,093	2,800,000	17,237	14,689,816	27,433,146
Transfer of retained earnings to general reserve Dividend Payment Other comprehensive income (Note 11.2) Profit for the year	t 1 :	3,500,000	8,476	(3,500,000) (5,268,053) - 7,021,218	- (5,268,053) 8,476 7,021,218
Balance as at 31 December 2011	9,926,093	6,300,000	25,713	12,942,981	29,194,787

The separate statement of changes in equity is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

	Year ended 31 December 2011	Year ended 31 December 2010
Cash flows from operating activities		
Net profit for the period before taxation	7,784,660	5,959,923
Non-cash items in the statement of comprehensive income		
Depreciation and amortisation	554,346	533,220
Fixed assets written off	31,841	14,099
Net impairment loss on financial assets	1,980,821	4,249,431
Increase in interest receivable	(255,123)	91,506
Revaluation effect of cash and cash equivalents	(18,328)	239,050
Decrease in interest payable	548,784	72,874
Change for provision for other debtors	(11,227)	39,175
	10,615,774	11,199,278
	(* * * * · · · · · · · · · · · · · · · ·	(2.044.600)
Increase in restricted balances	(2,372,510)	(2,951,639)
Increase in loans and advances to customers	(27,538,598)	(14,426,497)
Decrease in reverse REPO/in REPOs	(164,355)	(9,553,470)
Increase in trading securities	(598,795)	(2,121,510)
(Increase) / decrease in other assets	(228,181)	589,704
Increase in due to financial institutions	1,448,962	1,678,261
Increase in due to customers	41,442,281	28,819,026
(Decrease) / increase in other liabilities	(275,400)	475,765
Operating cash flows after changes in working capital	22,329,178	13,708,918
Corporate income tax paid	(841,103)	(512,278)
Net cash generated from operating activities	21,488,075	13,196,640
Cash flows from investing activities		
Purchases of property and equipment	(723,373)	(362,129)
Purchases of intangible assets	(420,462)	(81,255)
Net proceeds from purchase and redemption of securities held to	(10.051.500)	(0.051.061)
maturity	(10,271,799)	(2,274,264)
Net cash used in investing activities	(11,415,634)	(2,717,648)
Cash flows from financing activities		
Dividends paid	(5,268,053)	(2,206,263)
Net cash used in financing activities	(5,268,053)	(2,206,263)
Increase in cash and cash equivalents during the year	4,804,388	8,272,729
Cash and cash equivalents at the beginning of the year	19,253,928	11,220,249
Effect of exchange rate changes on the balance of cash held in foreign currencies	18,328	(239,050)
Cash and cash equivalents at the end of the year (Note 7)	24,076,644	19,253,928

The separate statement of cash flows is to be read in conjunction with the notes to and forming part of the separate financial statements set out on pages 5 to 49.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

1. INTRODUCTION

The name was changed to Raiffeisen Bank Sh.a. (the "Bank") on 1 October 2004 from Banka e Kursimeve Sh.a (Savings Bank of Albania). Banka e Kursimeve was established in 1991, from part of the previous "Insurance and Savings Institute" entity, to collect deposits from individuals and enterprises, grant and maintain loans to private individuals, enterprises and state owned entities and carry out general banking services.

On 11 December 1992, the Bank was registered to operate as a bank in the Republic of Albania, in accordance with Law No. 7560 "On the banking system in Albania". The Bank of Albania at that time granted a non-transferable general banking license for an unlimited time period. On 27 July 1997, the Bank was incorporated as a Joint Stock Company based on Decision No. 17426 of the Court of Tirana District. The sole shareholder of the Bank was the Ministry of Finance with a paid up capital of LEK 700 million, which consisted of 7,000 shares of LEK 100,000 nominal value each. Based on this decision, the Bank of Albania updated the license of the Bank to reflect these changes on 11 January 1999.

On 14 April 2004, the Ministry of Finance of Albania sold 100% of the issued and outstanding shares of the Bank to Raiffeisen Zentralbank Osterreich Aktiengesellshafft (RZB AG).

On 21 July 2004, RZG AG transferred its 100% share in the Bank to RZB AG's fully owned subsidiary Raiffeisen International AG, Vienna, Austria, which therefore is now the holder of 100% of the issued and outstanding shares of the Bank.

On July 2010, the sole shareholder has changed the name, from Raiffeisen International Bank-Holding AG, to Raiffeisen Bank International AG. This change is registered in the Austrian commercial register on October 2011.

On 28 April 2006, the Bank and RLI established Raiffeisen Leasing Sh.a. the Bank is the owner of 75% of the shares of the company. On 26 December 2008 the Bank bought 100% of the issued and outstanding shares of Instituti Amerikan i Pensioneve Private Suplementare te Shqiperise-American Pension Fund of Albania" Sh.A. On 23 April 23rd 2010, Instituti Amerikan i Pensioneve Private Suplementare te Shqiperise-American Pension Fund of Albania" Sh.A changed its name to Instituti Privat i Pensioneve Suplementare Raiffeisen Pensions" Sh.A.

Further on March 31, 2010, the name of the subsidiary was changed from "Instituti Privat i Pensioneve Suplementare Raiffeisen - Raiffeisen Pensions sh.a.", to "Shoqëria Administruese e Fondeve të Pensionit Raiffeisen - Raiffeisen Pension Funds Management Company sh.a".

On November 30, 2011 General Assembly of Shareholders approved change of subsidiary name from "Shoqëria Administruese e Fondeve të Pensionit Raiffeisen – Raiffeisen Pension Funds Management Company sh.a" to Raiffeisen Invest – "Shoqëri Administruese e Fondeve të Pensionit dhe Sipermarrjeve te investimeve Kolektive". Change was approved by the Albanian Financial Supervisory Authority as at December 31, 2011 and it was registered in the National Registration Center as at January 13, 2012.

The Bank operates through a banking network as of 31 December 2011 of 103 service points (31 December 2010: 102 service points) throughout Albania, which are managed through 8 Districts.

Directors and Management as of 31 December 2011 and 2010

Board of Directors (Supervisory Board)

Heinz Höedl Chairman
Herbert Stepic Member
Peter Lennkh Member
Martin Grüll Member
Aris Bogdaneris Member

Audit Committee

Heinz Hödl Chairman
Johannes Keilner Member
Susana Mitter Member

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

1. INTRODUCTION (CONTINUED)

Directors and Management as of 31 December 2011 and 2010 (continued)

Management Board

Christian Canacaris

Chief Executive Officer

Alexander Zsolnai

Vice-chairman of the Management Board

John McNaughton

Member

Raphaela Bischof-Rothauer

Member

2. BASIS OF PREPARATION

(a) Statement of compliance

The separate financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) and its interpretations adopted by the International Accounting Standards Board (IASB).

(b) Basis of measurement

These separate financial statements have been prepared on the historical cost basis except for the following:

- derivative financial instruments are measured at fair value
- financial instruments at fair value through profit or loss are measured at fair value
- available-for-sale financial assets are measured at fair value

(c) Functional and presentation currency

These separate financial statements are presented in Albanian LEK ("LEK"), which is the Bank's functional currency. Except as indicated, financial information presented in LEK has been rounded to the nearest thousand.

(d) Use of estimates and judgments

The preparation of the separate financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the separate financial statements are described in note 4.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all the periods presented in these separate financial statements.

(a) Subsidiaries and consolidation

Subsidiaries are entities controlled by the Bank. Control exists when the Bank has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account.

A parent need not present consolidated financial statements if the parent is itself a wholly-owned subsidiary and the ultimate or any intermediate parent of the parent produces consolidated financial statements available for public use that comply with International Financial Reporting Standards. The Bank prepares separate financial statements and consolidated financial statements in accordance with IFRS. Interests in subsidiaries are accounted for at cost in the separate financial statements. The consolidated financial statements prepared in accordance with IFRS will be published at a later date.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(b) Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date.

The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss.

The applicable official Bank rates (LEK to the foreign currency unit) for the principal currencies as at December 31, 2011 and December 31, 2010 were as below:

	Decemb	er 31, 2011	Decemb	er 31, 2010
	Period end	Average	Year end	Average
United States dollar (USD) European Union currency unit (EUR)	107.54 138.93	100.94 140.50	104.00 138.77	104.05 138.04

(c) Interest

Interest income and expense are recognised as profit or loss in the separate statement of comprehensive income using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The calculation of the effective interest rate includes all fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented as profit or loss in the statement of comprehensive income include:

- interest on financial assets and liabilities at amortised cost calculated on an effective interest basis
- interest on available-for-sale investment securities calculated on an effective interest basis

Interest income and expense on all trading assets and liabilities are considered to be incidental to the Bank's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income.

(d) Fees and commission

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, sales commission, placement fees, are recognised as the related services are performed.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

(e) Net trading income

Net trading income comprises gains less losses related to trading assets and liabilities, and includes all realised and unrealised fair value changes, interest and foreign exchange differences.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(f) Operating lease payments and other operating expenses

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

The operating expenses are recognized when incurred.

(g) Employee benefits

• Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognised as an expense in profit or loss when they are due. The Bank makes compulsory social security contributions that provide pension benefits for employees upon retirement. The local authorities are responsible for providing the legally set minimum threshold for pensions in Albania under a defined contribution pension plan.

Paid annual leave

The Bank recognizes as a liability the undiscounted amount of the estimated costs related to annual leave expected to be paid in exchange for the employee's service for the period completed.

• Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A provision is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

• Termination benefits

Termination benefits are recognized as an expense when the Bank is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date. Termination benefits for voluntary redundancies are recognized if the Bank has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

(h) Income tax expense

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the separate statement of comprehensive income except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilized. Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets and deferred tax liabilities are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit and tax obligation, respectively will be realized.

Additional income taxes that arise from the distribution of dividends are recognized at the same time as the liability to pay the related dividend is recognized.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(i) Financial assets and liabilities

i Recognition

The Bank initially recognizes loans and advances, and deposits at cost, on the date that they originate. All other financial assets and liabilities are initially recognized on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

ii Derecognition

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognized as a separate asset or liability.

The Bank derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognized on its separate statement of financial position, but retains either all risks and rewards of the transferred assets, or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized from the separate statement of financial position. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions. When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction similar to repurchase transactions.

In transactions where the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognizes the asset if control over the asset is lost.

The rights and obligations retained in the transfer are recognized separately as assets and liabilities as appropriate. In transfers where control over the asset is retained, the Bank continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

iii Amortized cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

iv Fair value measurement

The determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets. For all other financial instruments, fair value is determined by using valuation techniques. Valuation techniques include net present value techniques, the discounted cash flow method, comparison to similar instruments for which market observable prices exist, and valuation models.

The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments like options and interest rate and currency swaps. For these financial instruments, inputs into models are market observable.

Determination of fair value is further detailed in Note 4 to the financial statements "Use of estimates and judgements".

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(i) Financial assets and liabilities (continued)

v Offsetting

Financial assets and liabilities are set off and the net amount presented in the separate statement of financial position when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as in the Bank's trading activity.

vi Identification and measurement of impairment

At each reporting date the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

The Bank considers evidence of impairment at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. All significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are then collectively assessed for impairment by grouping together financial assets (carried at amortised cost) with similar risk characteristics.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the Bank, or economic conditions that correlate with defaults in the Bank.

In assessing collective impairment the Bank uses statistical modelling of historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical modelling. Default rates, loss rates and the expected timing of future recoveries are benchmarked against actual outcomes to ensure that they remain appropriate.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and advances. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through profit or loss.

vii Designation at fair value through profit or loss

The Bank has designated financial assets and liabilities at fair value through profit or loss when either:

- the assets or liabilities are managed, evaluated and reported internally on a fair value basis;
- the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or
- the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(j) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the separate statement of financial position.

(k) Trading assets and liabilities

Trading assets and liabilities are those assets and liabilities that the Bank acquires or incurs principally for the purpose of selling or repurchasing in the near term, or holds as part of the portfolio that is managed together for the short-term profit or position taking.

Trading assets and liabilities are initially recognised and subsequently measured at fair value in the separate statement of financial position with transaction costs taken directly to profit or loss. All changes in fair value are recognised as part of the trading income in profit or loss. Trading assets and liabilities are not reclassified subsequent to their initial recognition.

(I) Non-trading derivatives

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives are measured at fair value in the separate statement of financial position. When a derivative is not held for trading, and is not designated in a qualifying hedge relationship, all changes in its fair value are recognised immediately in profit or loss as a component of net trading income.

The fair value of interest rate swaps is the estimated amount that the Bank would receive or pay to terminate the swap at the reporting date, taking into account current interest rates and the current creditworthiness of the swap counterparties. The fair value of forward exchange contracts is their quoted market price at the reporting date, being the present value of the quoted forward price.

(m) Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term.

When the Bank purchases a financial asset and simultaneously enters into an agreement to resell the asset (or a substantially similar asset) at a fixed price on a future date ("reverse repo"), the arrangement is accounted for as a loan or advance, and the underlying asset is not recognised in the Bank's separate financial statements.

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

(n) Investment securities

Investment securities are initially measured at fair value plus incremental direct transaction costs and subsequently accounted for depending on their classification as either held-to-maturity, fair value through profit or loss, or available-for-sale.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(n) Investment securities (continued)

i Held-to-maturity

Held-to-maturity investments are assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity, and which are not designated at fair value through profit or loss or available-for-sale. Held-to-maturity investments are carried at amortised cost using the effective interest method.

Any sale or reclassification of a significant amount of held-to-maturity investments not close to their maturity would result in the reclassification of all held-to-maturity investments as available-for-sale, and prevent the Bank from classifying investment securities as held-to-maturity for the current and the following two financial years.

ii Fair value through profit or loss

The Bank carries some investment securities at fair value, with fair value changes recognised immediately in profit or loss as described in accounting policy 3 (i) (vii).

iii Available-for-sale

Available-for-sale investments are non-derivative investments that are not designated as another category of financial assets. Unquoted equity securities whose fair value cannot be reliably measured are carried at cost. All other available-for-sale investments are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in profit or loss.

Other fair value changes are recognised directly in equity until the investment is sold or impaired and the balance in equity is recognised in profit or loss.

(o) Property and equipment

i Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

ii Subsequent costs

The cost of replacing part of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(o) Property and equipment (continued)

iii Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land and work in progress are not depreciated.

The estimated useful lives for the current and comparative periods are as follows:

		2011	2010
		(in years)	(in years)
• Bui	ildings	20	20
• Coi	mputers and IT equipment	4	4
• Vel	hicles	5	5
• Lea	asehold improvements	2-4	2-4
	ner (Office furniture)	5	5

Useful lives and residual values are reassessed at the reporting date.

(p) Intangible assets

Intangible assets acquired by the Bank are stated at cost less accumulated amortisation and accumulated impairment losses.

Subsequent expenditure on intangible assets are capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of the intangible asset, from the date that it is available for use. The estimate useful life of intangible assets is four years.

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in the separate statement of comprehensive income as an expense as incurred.

(q) Repossessed property

In certain circumstances, property is repossessed following the foreclosure on loans that are in default. Repossessed properties are measured at the lower of auction value and fair value less costs to sell, recognised in the separate financial statements under 'Other assets'. Management intention on repossessed properties is to sale as soon as practicable, with the proceeds used to reduce the outstanding indebtedness.

(r) Deposits and other financial liabilities

Deposits and other financial liabilities are the Bank's main sources of debt funding.

When the Bank sells a financial asset and simultaneously enters into a "repo" agreement to repurchase the asset (or a similar asset) at a fixed price on a future date, the arrangement is accounted for as a deposit, and the underlying asset continues to be recognised in the Bank's separate financial statements.

The Bank classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument.

Deposits and other financial liabilities are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(s) Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(t) Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Loan loss provisions for contingent liabilities and commitments

Commitments and contingent liabilities such as undrawn agreements to lend in case that they are formally binding and not just internal limits. Contingent liabilities may develop in a way not initially expected. Therefore they are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. In case that the contingent liability results in a present obligation that can be measured reliably, a provision on-balance has to be made. Only irrevocable commitments give rise to a credit risk, therefore only irrevocable contingencies and commitments can be subject to provisioning. For significant exposures, the assessment is done individually. In case of portfolio based assessment the portfolio-building and calculation of portfolio-based provisions has to be made as indicated in the impairment of Loans and Advances

(u) Standards and Interpretations effective in the current period

The following amendments to the existing standards issued by the International Accounting Standards Board and interpretations issued by the International Financial Reporting Interpretations Committee are effective for the current period:

- Amendments to IFRS 1 "First-time Adoption of IFRS"- Limited Exemption from Comparative IFRS 7 Disclosures for First-time Adopters (effective for annual periods beginning on or after 1 July 2010),
- Amendments to IAS 24 "Related Party Disclosures" Simplifying the disclosure requirements for government-related entities and clarifying the definition of a related party (effective for annual periods beginning on or after 1 January 2011),
- Amendments to IAS 32 "Financial Instruments: Presentation" Accounting for rights issues (effective for annual periods beginning on or after 1 February 2010),
- Amendments to various standards and interpretations "Improvements to IFRSs (2010)" resulting from the annual improvement project of IFRS published on 6 May 2010 (IFRS 1, IFRS 3, IFRS 7, IAS 1, IAS 27, IAS 34, IFRIC 13) primarily with a view to removing inconsistencies and clarifying wording (amendments are to be applied for annual periods beginning on or after 1 July 2010 or 1 January 2011 depending on standard/interpretation),

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTIG POLICIES (CONTINUED)

- (u) Standards and Interpretations effective in the current period (continued)
- Amendments to IFRIC 14 "IAS 19 The Limit on a defined benefit Asset, Minimum Funding Requirements and their Interaction" - Prepayments of a Minimum Funding Requirement (effective for annual periods beginning on or after 1 January 2011),
- IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments" (effective for annual periods beginning on or after 1 July 2010).

The adoption of these amendments to the existing standards and interpretations has not led to any changes in the Bank's accounting policies.

(v) Standards and Interpretations in issue not yet adopted

At the date of authorisation of these separate financial statements the following standards, revisions and interpretations were in issue but not yet effective:

- IFRS 9 "Financial Instruments" (effective for annual periods beginning on or after 1 January 2015), published by IASB on 12 November 2009. On 28 September 2010 IASB reissued IFRS 9, incorporating new requirements on accounting for financial liabilities and carrying over from IAS 39 the requirements for derecognition of financial assets and financial liabilities. Standard uses a single approach to determine whether a financial asset is measured at amortised cost or fair value, replacing the many different rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. The new standard also requires a single impairment method to be used, replacing the many different impairment methods in IAS 39. The new requirements on accounting for financial liabilities address the problem of volatility in profit or loss arising from an issuer choosing to measure its own debt at fair value. The IASB decided to maintain the existing amortised cost measurement for most liabilities, limiting change to that required to address the own credit problem. With the new requirements, an entity choosing to measure a liability at fair value will present the portion of the change in its fair value due to changes in the entity's own credit risk in the other comprehensive income section of the separate statement of comprehensive income, rather than within profit or loss.
- IFRS 10 "Consolidated Financial Statements" (effective for annual periods beginning on or after 1 January 2013),
- IFRS 11 "Joint Arrangements" (effective for annual periods beginning on or after 1 January 2013),
- IFRS 12 "Disclosures of Involvement with Other Entities" (effective for annual periods beginning on or after 1 January 2013),
- IFRS 13 "Fair Value Measurement" (effective for annual periods beginning on or after 1 January 2013),
- IAS 27 (revised in 2011) "Separate Financial Statements" (effective for annual periods beginning on or after 1 January 2013),
- IAS 28 (revised in 2011) "Investments in Associates and Joint Ventures" (effective for annual periods beginning on or after 1 January 2013),
- Amendments to IFRS 1 "First-time Adoption of IFRS" Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters (effective for annual periods beginning on or after 1 July 2011),
- Amendments to IFRS 7 "Financial Instruments: Disclosures" Transfers of Financial Assets (effective for annual periods beginning on or after 1 July 2011),

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

3. SIGNIFICANT ACCOUNTIG POLICIES (CONTINUED)

- (v) Standards and Interpretations in issue not yet adopted (continued)
- Amendments to IFRS 7 "Financial Instruments: Disclosures" Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after 1 January 2013),
- Amendments to IFRS 9 "Financial Instruments" and IFRS 7 "Financial Instruments: Disclosures" –
 Mandatory Effective Date and Transition Disclosures,
- Amendments to IAS 1 "Presentation of financial statements" -Presentation of Items of Other Comprehensive Income (effective for annual periods beginning on or after 1 July 2012),
- Amendments to IAS 12 "Income Taxes" Deferred Tax: Recovery of Underlying Assets (effective for annual periods beginning on or after 1 January 2012),
- Amendments to IAS 19 "Employee Benefits" Improvements to the Accounting for Post-employment Benefits (effective for annual periods beginning on or after 1 January 2013),
- Amendments to IAS 32 "Financial instruments: presentation" Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after 1 January 2014),
- IFRIC 20 "Stripping Costs in the Production Phase of a Surface Mine" (effective for annual periods beginning on or after 1 January 2013).

The Bank has elected not to adopt these standards, revisions and interpretations in advance of their effective dates. Except as described above relating to IFRS 9 "Financial Instruments", the Bank anticipates that the adoption of these standards, revisions and interpretations will have no material impact on the separate financial statements of the Bank in the period of initial application.

(w) Comparability

All amounts are reported or disclosed with comparative information.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

4. USE OF ESTIMATES AND JUDGMENTS

Management discussed with the Audit Committee the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see note 5).

Key sources of estimation uncertainty

Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in accounting policy 3(i) (vi). The specific counterparty component of the total allowances for impairment applies to claims evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently estimated by the Credit Risk function.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of claims with similar economic characteristics when there is objective evidence to suggest that they contain impaired claims, but the individual impaired items cannot yet be identified. A component of collectively assessed allowances is for country risks. In assessing the need for collective loan loss allowances, management considers factors such as credit quality, portfolio size, concentrations, and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on how well these estimate future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

Determining fair values

The Bank measures fair values using Level 2 of the fair value hierarchy that reflects the significance of the inputs used in making the measurements, which is explained as follow:

• Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Bank determines fair values using valuation techniques as described in accounting policy 3(i) (iv). For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT

(a) Overview

The Bank has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks.

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established the Bank Asset and Liability (ALCO) and Credit Committees, which are responsible for developing and monitoring Bank risk management policies in their specified areas. All Board committees have both executive and non-executive members and report regularly to the Board of Directors on their activities.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Bank's Audit Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. The Bank Audit Committee is assisted in these functions by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

Current developments

The Bank operates in the condition of a dynamically developing global financial and economic crisis. Its further extension might result in negative implications on the financial position of the Bank. The management of the Bank performs daily monitoring over all positions of assets and liabilities, income and expenses, as well as the development of the international financial markets, applying the best banking practices. Based on this, management analyses profitability, liquidity and the cost of funds and implements adequate measures in respect to credit, market (primarily interest rate) and liquidity risk, thus limiting the possible negative effects from the global financial and economic crisis. In this way the Bank responds to the challenges of the market environment, maintaining a stable capital and liquidity position.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks and investment securities. For risk management reporting purposes, the Bank considers all elements of credit risk exposure (such as individual obligor default risk, country and sector risk).

For risk management purposes, credit risk arising on trading securities is managed independently, but reported as a component of market risk exposure.

Management of credit risk

The Board of Directors has delegated responsibility for the management of credit risk to its Bank Credit Committee. A separate Bank Credit Risk Management division, reporting to the Bank Credit Committee, is responsible for oversight of the Bank's credit risk, including:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit
 assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory
 and statutory requirements.
- Establishing the authorisation structure for the approval and renewal of credit facilities. Authorisation limits are allocated to Bank Credit Committee or the Board of Directors as appropriate.
- Reviewing and assessing credit risk. Bank Credit assesses all credit exposures in excess of designated limits, prior to facilities being committed to customers by the business unit concerned. Renewals and reviews of facilities are subject to the same review process.
- Limiting concentrations of exposure to counterparties, geographies and industries (for loans and advances), and by issuer, credit rating band, market liquidity and country (for investment securities).
- Developing and maintaining the Bank's risk grading in order to categorise exposures according to the degree
 of risk of financial loss faced and to focus management on the attendant risks. The risk grading system is
 used in determining where impairment provisions may be required against specific credit exposures. The
 current risk grading framework consists of ten grades reflecting varying degrees of risk of default and the
 availability of collateral or other credit risk mitigation. The responsibility for setting risk grades lies with the
 final approving executive as appropriate. Risk grades are subject to regular reviews by Bank Credit Risk
 Management Division.
- Reviewing compliance of business units with agreed exposure limits, including those for selected industries, country risk and product types. Regular reports are provided to Bank Credit Risk Management division on the credit quality of local portfolios and appropriate corrective action is taken.
- Providing advice, guidance and specialist skills to business units to promote best practice throughout the Bank in the management of credit risk.

Each business unit is required to comply with Bank credit policies and procedures. Regular audits of business units and Bank Credit Risk Management Division processes are undertaken by Internal Audit.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

Past due but not impaired comprises:

(i) Investment securities

(i) Investment securities				
	Investments held	for trading	Held-to-maturity securitie	
Neither past due nor impaired (i	2011 nternal rating used)	2010	2011	2010
Country rate: B+	39,158,582	38,559,787	105,760,202	95,361,970
Carrying amount	39,158,582	38,559,787	105,760,202	95,361,970
(ii) Loans and advances to cu	stomers			
			Loans and advances	to customers
Individually impaired				
Grade 5:Impaired		,	12,535,035	12,766,322
Gross amount			12,535,035	12,766,322
Allowance for impairment			(9,209,827)	(7,302,345)
Carrying amount (A)			3,325,208	5,463,977
Portfolio based allowance for lo	sses			
Enterprises				
Grade 1			285,548	1,244,337
Grade 1.5			8,424,113	5,427,865
Grade 2			8,609,376	6,615,596
Grade 2.5			9,555,576	5,900,819
Grade 3			7,334,757	8,781,413

Grade 3.5	29,399,873	27,221,897
Grade 4	19,298,172	10,583,386
Grade 4.5	10,688,252	5,460,400
Grade 5 (unrated)	4,934,531	2,899,320
	98,530,197	74,135,033
Private individuals	23.073.086	19,991,399

111 ato marriadaio	25,0.5,000	179771977
Gross amount	121,603,283	94,126,432
Allowance for impairment	(1,545,861)	(1,892,723)
Carrying amount (B)	120,057,423	92,233,709

30-60 days:	8,571,029	3,723,583
60-180 days:	5,002,898	5,342,800
Carrying amount	13,573,927	9,066,383

Total carrying amount (A+B)	123,382,631	97,697,686

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

Impaired loans and securities

Impaired loans and securities are loans and securities for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan / securities agreement(s). These loans are graded 0.5 to 5 in the Bank's internal credit risk grading system.

Past due but not impaired loans

Loans and securities where contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate on the basis of the level of security / collateral available and / or the stage of collection of amounts owed to the Bank.

Loans with renegotiated terms

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Bank has made concessions that it would not otherwise consider. Once the loan is restructured it remains in this category independent of satisfactory performance after restructuring.

Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

Write-off policy

The Bank writes off a loan / security balance (and any related allowances for impairment losses) when Bank Problem Loans Committee determines that the loans / securities are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower / issuer's financial position such that the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired assets by risk grade.

	Loans and advances to	o customers
	Gross	Net
31 December 2011		
Individually impaired		
Grade 5:Impaired	12,535,035	3,325,208
Total	12,535,035	3,325,208
31 December 2010		
Individually impaired		
Grade 5:Impaired	12,766,322	5,463,977
Total	12,766,322	5,463,977

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

The Bank holds collateral against Ioans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activity. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2011 and 31 December 2010.

	Against individually impaired	Against collectively impaired	Total
Property	2,687,430	29,537,713	32,225,143
Pledge	637,778	9,166,613	9,804,391
Cash	-	2,362,302	2,362,302
Guarantee	-	8,568,610	8,568,610
Total	3,325,208	49,635,238	52,960,446

The collateral pledged against individually impaired loans as at 31 December 2010 was LEK 5,453,393 thousand.

Exposure to sovereign debt of selected eurozone countries

During the year ended 31 March 2011 significant concerns emerged over sovereign credit risk in some eurozone countries. The Group managed its exposure to the affected eurozone markets very closely during the year, adjusting the relevant limits where necessary. As a result, the overall quality of the sovereign debt portfolio remains strong.

Settlement risk

The Bank's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a company to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions the Bank mitigates this risk by conducting settlements through a settlement / clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations. Settlement limits form part of the credit approval / limit monitoring process described earlier. Acceptance of settlement risk on free settlement trades requires transaction specific or counterparty specific approvals from Bank Risk Management.

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

The Bank monitors concentrations of credit risk by sector and by geographic location. An analysis of concentrations of credit risk as at 31 December 2011 and 31 December 2010 is shown below:

					2.41	31 De	cember 2011
	Individual	Corporate	SM	1E	Micro - Business	Employees	TOTAL
Overdraft	2,642,980	49,080,099	6,770,9	69	1,620,777	61,162	60,175,987
Credit Card	228,592	-		-	-	31,427	260,019
Loans							
Short term	138,979	327,478	183,3	57	42,942	1,971	694,727
Medium term	3,823,889	22,859,189	3,677,2	16	1,933,416	160,827	32,454,537
Long term	9,603,044	17,415,120	3,460,3	70	408,470	429,692	31,316,696
minus Administrative Fee	(184,390)	(251,533)	(62,85	58)	(41,936)	-	(540,717)
	13,381,522	40,350,254	7,258,0	85	2,342,892	592,490	63,925,243
Mortgage	7,818,370	_		-	363,262	1,294,814	9,476,446
Other	97,688	165,009	15,0	161	22,289	573	300,620
Other	57,000	100,000	20,0		,	272	000,000
TOTAL	24,169,152	89,595,362	14,044,1	15	4,349,220	1,980,466	134,138,318
					Micro -	31 De	ecember 2010
	Individual	Corporate	SME			Employees	TOTAL
Overdraft	2,140,669	44,584,400	6,170,865	1,4	38,393	47,346	54,381,673
Credit Card	139,727	•	-		-	21,380	161,107
Loans							
Short term	167,179	859,802	67,832		11,020	1,353	1,107,186
Medium term	3,301,330	12,323,906	4,014,808	1,3	88,944	139,835	21,168,823
Long term	8,480,345	10,610,195	2,831,090	1	45,627	220,878	22,288,135
minus Administrative Fee	(171,862)	(201,341)	(73,273)	(3	35,302)	-	(481,778)
	11,776,992	23,592,562	6,840,457	1,5	10,289	362,066	44,082,366
Mortgage	6,741,975	-	-	2	89,329	1,112,391	8,143,695
Other	83,880	7,616	16,646		15,137	634	123,913
TOTAL	20,883,243	68,184,578	13,027,968	3,2	53,148	1,543,817	106,892,754

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

Carrying amount at 31 December 2011	Loans and advances to customers	Restricted balances	Investments held for trading	Held-to- maturity investments
Albania	127,387,963	24,967,257	39,158,582	105,760,202
North America	-	-	-	-
Europe	6,750,355	704,194		
Total	134,138,318	25,671,451	39,158,582	105,760,202

Carrying amount at 31 December 2010	Loans and advances to customers	Restricted balances	Investments held for trading	Held-to- maturity investments
Albania	106,061,567	22,297,107	38,559,787	95,361,970
North America	-	-	-	-
Europe	831,187	1,000,310		
Total	106,892,754	23,297,417	38,559,787	95,361,970

(c) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations from its financial liabilities.

Management of liquidity risk

The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and severe market or internal conditions, without incurring unacceptable losses or risking damage to the Bank's reputation.

Treasury Department receives information from other business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. Treasury Department then maintains a portfolio of short-term liquid assets, largely made up of short-term liquid investment securities, loans and advances to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Bank. The liquidity requirements of business units and subsidiaries are met through short-term loans from Treasury Department to cover any short-term fluctuations and longer term funding to address any structural liquidity requirements.

The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO.

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Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

The following table shows the undiscounted cash flows on the Bank's financial liabilities and unrecognised loan commitments on the basis of their earliest possible contractual maturity. The Bank's expected cash flows on these instruments vary significantly from this analysis. For example, demand deposits from customers are expected to maintain a stable or increasing balance; and unrecognised loan commitments are not all expected to be drawn down immediately.

Residual contractual maturities of financial assets and liabilities

						31	31 December 2011
	Up to 1 month	1 to 3 months	3 to 6 months	6 to 12 months	Over 1 year	Non-specific	Total
Assets							
Cash and cash equivalents	24,076,644	•	•	1	ſ	•	24,076,644
Restricted balances	25,671,451	•	1	ı	1	Ů	25,671,451
Investments held for trading	154	183,589	351	3,407,028	35,567,460	1	39,158,582
Investments held to maturity	5,154,953	7,841,373	21,790,003	20,397,333	50,576,540	1	105,760,202
Loans and advances to customers	14,828,725	11,723,022	9,016,510	40,802,127	57,767,935	(10,755,688)	123,382,631
Other assets, net	56,486	•	1	t	•	•	56,486
Total	69,788,413	19,747,984	30,806,864	64,606,486	143,911,935	(10,755,688)	318,105,996
Liabilities							
Due to financial institutions	4,224,854	1	•	•	•	•	4,224,854
Repurchase agreements sold	6,200,238	1,949,850	•	•	•		8,150,088
Due to customers	97,190,945	36,822,061	35,126,592	104,209,112	5,167,529		278,516,239
Income tax payable	•	15,573	•	•		•	15,573
Other liabilities	975,756	•	•	•	,	•	975,756
Total	108,591,793	38,787,484	35,126,592	104,209,112	5,167,529	•	291,882,509
Liquidity risk at 31 December 2011	(38,803,380)	(19,039,500)	(4,319,728)	(39,602,624)	138,744,406	(10,755,688)	26,223,486
Cumulative	(38,803,380)	(57,842,880)	(62,162,608)	(101,765,232)	36,979,174	26,223,486	1

RAIFFEISEN BANK SH.A Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek '000, unless otherwise stated)

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FINANCIAL RISK MANAGEMENT (CONTINUED) vi

Liquidity risk (continued)

						31.1	31 December 2010
	Up to	1 to 3	3 to 6	6 to 12			
	1 month	months	months	months	Over 1 year	Non-specific	Total
Assets							
Cash and cash equivalents	19,253,928	•	•	t	•	•	19,253,928
Restricted balances	23,297,417	•	1	•	•	•	23,297,417
Investments held for trading	939,254	2,436,042	540,309	8,733,071	25,911,111	ı	38,559,787
Investments held to maturity	3,355,359	7,374,413	17,145,885	21,221,561	46,264,752	•	95,361,970
Loans and advances to customers	10,265,934	7,807,080	17,098,617	30,916,828	40,804,295	(9,195,068)	94,697,686
Other assets, net	304,782			•	t	-	304,782
Total	57,416,674	17,617,535	34,784,811	60,871,460	112,980,158	(9,195,068)	274,475,570
•							
Liabilities							
Due to financial institutions	2,772,814	1	1	•	•	•	2,772,814
Repurchase agreements sold	5,769,403	2,542,175	•	•	1	1	8,311,578
Due to customers	91,792,652	31,430,567	27,247,816	81,188,305	4,871,777	1	236,531,117
Income tax payable		84,016	•	•	•	1	84,016
Other liabilities	1,262,379		•	1	-	r	1,262,379
Total	101,597,248	34,056,758	27,247,816	81,188,305	4,871,777	•	248,961,904
Liquidity risk at 31 December 2010	(44,180,574)	(16,439,223)	7,536,995	(20,316,845)	108,108,381	(9,195,068)	25,513,666
Cumulative	(44,180,574)	(60,619,797)	(53,082,802)	(73,399,647)	34,708,734	25,513,666	ı

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's / issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Management of market risks

The Bank separates its exposure to market risk between trading and non-trading portfolios. Trading portfolios include positions arising from market making and proprietary position taking, together with financial assets and liabilities that are managed on a fair value basis.

Overall authority for market risk is vested in ALCO. Bank Risk Committee is responsible for the development of detailed risk management policies (subject to review and approval by ALCO) and for the day-to-day review of their implementation.

The Bank is exposed to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows.

The principal tool used to measure and control market risk exposure within the Bank's trading portfolios is Value at Risk (VaR). The VaR of a trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level).

Exposure to foreign exchange risk

The Bank is exposed to currency risk through transactions in foreign currencies. As the currency in which the Bank presents it separate financial statements is the Albanian LEK, the Bank's separate financial statements are effected by movements in the exchange rates between the Albanian LEK and other currencies. The Board of Directors sets limits on the level of exposure for both overnight and intra-day positions, which are monitored daily by Treasury and the Middle-office.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

Exposure to interest rate risk

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instrument because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. The ALCO is the monitoring body for compliance with these limits and is assisted by Risk Management in its day-to-day monitoring activities.

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Bank's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered on a regular basis include a 100 basis point (bp) parallel fall or rise in all yield curves. An analysis of the Bank's sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant financial position) is as follows:

2011	up to 1 Year sce	enarios	over 1 Year sc	enarios
	100 bp	100 bp	100 bp	100 bp
	Increase	decrease	increase	decrease
Estimated Profit (loss) effect	2,971	(2,865)	4,352	(4,487)
				_
2010	up to 1 Year sco	enarios	over 1 Year sc	<u>enarios</u>
	100 bp	100 bp	100 bp	100 bp
	Increase	decrease	increase	Decrease
Estimated (Loss) profit effect	(706)	717	9,358	(9,645)

Overall interest rate risk positions are managed by Treasury, which uses investment securities, advances to banks and deposits from banks to manage the overall position arising from the Bank's trading and non-trading activities.

RAIFFEISEN BANK SH.A Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

FINANCIAL RISK MANAGEMENT (CONTINUED) vi

Market risks (continued) ਉ

A summary of the Bank's interest rate re-pricing analysis is as follows:

						31	31 December 2011
	Up to 1 month	1 to 3 months	3 to 6 months	6 to 12 months	Over 1 year	Non-specific	Total
Assets							
Cash and cash equivalents	24.076.644	•	•	•	•	ı	24,076,644
Restricted balances	25.671.451	1	•	t	•	ı	25,671,451
Investments held for trading	155	183,589	351	3,407,027	35,567,460	1	39,158,582
Investments held to maturity	5.154.954	7.841,373	21,790,003	20,397,332	50,576,540	t	105,760,202
Loans and advances to customers	14.518.714	21,614,152	18,831,296	65,408,549	5,616,620	(2,606,700)	123,382,631
Other assets net	56,486	1			•		56,486
Total	69,478,404	29,639,114	40,621,650	89,212,908	91,760,620	-2,606,700	318,105,996
Liabilities							
Due to financial institutions	4,224,854	1	•	,	1	1	4,224,854
Renurchase agreements sold	6,200,238	1,949,850	•	•	1	•	8,150,088
Due to customers	97,190,945	36,822,061	35,126,592	104,209,112	5,167,529	ı	278,516,239
Other liabilities	975,756		1	•	•	1	975,756
Total	108,591,793	38,771,911	35,126,592	104,209,112	5,167,529	-	291,866,937
Gap at 31 December 2011	(39,113,389)	(9,132,797)	5,495,058	(14,996,204)	86,593,091	(2,606,700)	26,239,059

RAIFFEISEN BANK SH.A Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek '000, unless otherwise stated)

FINANCIAL RISK MANAGEMENT (CONTINUED) 'n

Market risks (continued) **E**

						31	31 December 2010
	Up to	1 to 3	3 to 6	6 to 12	Oyen 1 year	Non-specific	Total
	I month	montns	мошпо	III O III III	Ovel I year	amade-nort	
Assets	4						10 253 028
Cash and cash equivalents	19,253,928	•	•	,	•	•	17,500,00
Restricted balances	23,297,417	t	•	:		•	23,297,417
Investments held for trading	939,254	2.436.042	540,309	8,733,071	25,911,111	•	38,559,787
Investments held to maturity	3,355,359	7,374,413	17,145,885	21,221,561	46,264,752	•	95,361,970
Loans and advances to customers	56,434,696	4,542,328	12,148,124	25,430,327	1,983,147	(2,840,936)	94,697,686
Other assets, net	304,782				t	•	304,782
Total	103,585,436	14,352,783	29,834,318	55,384,959	74,159,010	(2,840,936)	274,475,570
l							
Liabilities							
Due to financial institutions	2,772,814	1	•	•	1		2,772,814
Renurchase agreements sold	5,769,403	2,542,175	t	•	•	•	8,311,578
Due to customers	91,792,652	31,430,567	27,247,816	81,188,305	4,871,777	•	236,531,117
Other liabilities	1,262,379	1		1	•		1,262,379
Total	101,597,248	33,972,742	27,247,816	81,188,305	4,871,777	1	248,877,888
Gap at 31 December 2010	1,988,188	(19,619,959)	2,586,502	(25,803,346)	69,287,233	(2,840,936)	25,597,682

RAIFFEISEN BANK SH.A

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

FINANCIAL RISK MANAGEMENT (CONTINUED)

Market risks (continued) ਉ

The analysis of assets and liabilities as at 31 December 2011 and 31 December 2010 by the foreign currencies in which they were denominated was as follows:

		31 De	31 December 2011		•		31 De	31 December 2010		
	LEK	EUR	OSD	Other	Total	LEK	EUR	OSD	Other	Total
Assets	·					,	,	,		000
Cash and cash equivalents	1,650,264	18,134,089	655,624	3,636,667	24,076,644	2,305,046	13,183,654	291,341	3,473,887	19,253,928
Restricted balances	14,686,115	9,565,521	1,419,815	ı	25,671,451	14,095,123	7,807,619	1,394,675	•	23,297,417
Investments held for trading	39,158,582	•	•	ı	39,158,582	38,559,787	ı	ı	1	38,559,787
Investments held to maturity	105,760,202	1		ı	105,760,202	95,361,970	•	•	•	95,361,970
Loans to customers	36,966,967	71,947,432	14,011,743	456,489	123,382,631	33,143,219	53,715,293	10,360,745	478,429	94,697,686
Property and equipment	1,797,915		,		1,797,915	1,553,090	ŧ	1	ı	1,553,090
Intangibles	596,239	•	t	•	596,239	283,416	•	•	1	283,416
Equity Investments	227,611	1	•	t	227,611	219,135		1	•	219,135
Other assets, net	444,984	56,236	22,746	8,995	532,961	114,939	152,096	30,366	7,381	304,782
Total	201,288,879	99,703,278	16,109,928	4,102,151	321,204,236	185,635,725	74,858,662	12,077,127	3,959,697	276,531,211
Liabilities										
Due to financial institutions	709,542	2,759,491	491,162	264,659	4,224,854	733,595	1,388,065	261,356	389,798	2,772,814
Repurchase agreements sold	8,150,088	•	•	ı	8,150,088	8,311,578	•	1	•	8,311,578
Due to customers	164,167,032	95,408,013	15,038,674	3,902,520	278,516,238	149,829,180	71,768,852	11,451,566	3,481,519	236,531,117
Income tax payable	15,573	t	•	ŧ	15,573	84,016	•	•	ı	84,016
Deferred tax liabilities	126,939	ı	•	1	126,939	136,161	•	1	ı	136,161
Other liabilities	870,221	(56,221)	93,371	68,385	975,756	801,388	390,423	231,559	(160,991)	1,262,379
Equity	29,194,787	ı	•	t	29,194,787	27,433,146	1	1	•	27,433,146
Total	203,234,182	98,111,283	15,623,207	4,235,564	321,204,236	187,329,064	73,547,340	11,944,481	3,710,326	276,531,211
Net Position	(1,945,303)	1,591,995	486,721	(133,413)	I.	(1,693,339)	1,311,322	132,646	249,371	t

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(e) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Bank's operations and are faced by all business entities.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions
- · requirements for the reconciliation and monitoring of transactions
- · compliance with regulatory and other legal requirements
- documentation of controls and procedures
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified
- requirements for the reporting of operational losses and proposed remedial action
- · development of contingency plans
- · training and professional development
- · ethical and business standards
- risk mitigation, including insurance where this is effective.

Compliance with Bank standards is supported by a programme of periodic reviews undertaken by Internal Audit. The results of Internal Audit reviews are discussed with the management of the business unit to which they relate, with summaries submitted to the Audit Committee and senior management of the Bank.

(f) Capital management

Regulatory capital

The Bank monitors the adequacy of its capital using, among other measures, the rules and ratios established by the Albanian regulator, the Bank of Albania ("BoA"), which ultimately determines the statutory capital required to underpin its business. The regulation "On capital adequacy" is issued pursuant to Law No. 8269 date 23.12.1997 "On the Bank of Albania", and "Banking Law of the Republic of Albania".

Capital Adequacy Ratio

The Capital Adequacy Ratio is the proportion of the regulatory capital to risk weighted assets and off balance-sheet items, expressed as a percentage. The minimum required Capital Adequacy Ratio is 12%.

The Modified Capital Adequacy Ratio is the proportion of the base capital to risk-weighted assets and off balance-sheet items, expressed as a percentage. The minimum modified capital adequacy ratio is 6%.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

5. FINANCIAL RISK MANAGEMENT (CONTINUED)

(f) Capital management (continued)

Risk-Weighted Assets (RWAs)

Assets are weighted according to broad categories of national risk, being assigned a risk weighting according to the amount of capital deemed to be necessary to support them. Five categories of risk weights (0%, 20%, 50%, 100%, 150%) are applied; for example cash and money market instruments have a zero risk weighting which means that no capital is required to support the holding of these assets. Property and equipment carries a 100% risk weighting, meaning that it must be supported by capital equal to 12% of the carrying amount.

Off-balance-sheet credit related commitments are taken into account. The amounts are then weighted for risk using the same percentages as for on-balance-sheet assets.

	31 December 2011	31 December 2010
Total risk weighted assets	144,886,824	124,311,946
Total risk weighted off balance exposures	3,236,312	2,175,638
Total	148,123,136	126,487,584
Regulatory capital	22,214,348	22,323,927
Capital adequacy ratio	15.00%	17.65%

The modified capital adequacy ratio is equal to the capital adequacy ratio.

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholder return is also recognised and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Bank and its individually regulated operations have complied with all externally imposed capital requirements throughout the period.

There have been no material changes in the Bank's management of capital during the period.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

6. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

Cash and cash equivalents

Cash and cash equivalents include inter-bank placements and items in the course of collection. As these balances are short term and at floating rates their fair value is considered to equate to their carrying amount.

Investment securities

Investment securities include treasury bills and government bonds. The fair value for these investment securities has been estimated using a discounted cash flow model based on a current yield curve appropriate for the remaining term to maturity.

As at 31 December 2011, the fair value of held-to-maturity investment securities is approximately LEK 105,760,202 thousand (31 December 2010: LEK 95,361,970 thousand) and their carrying value is LEK 105,760,202 thousand (31 December 2010: LEK 95,361,970 thousand).

Loans and advances to customers

Loans and advances are net of allowances for impairment. The Bank's loan portfolio has an estimated fair value approximately equal to its book value due to either their short term nature or underlying interest rates which approximate market rates. The majority of the loan portfolio is subject to re-pricing within a year.

Due to customers

The estimated fair value of deposits with no stated maturity, which include non-interest bearing deposits, is the amount repayable on demand. The fair value of time deposits with stated maturity as at 31 December 2011 is approximately LEK 278,534,736 thousand (31 December 2010: LEK 236,505,693 thousand) whilst their carrying value is LEK 278,516,238 thousand (31 December 2010: LEK 236,531,117 thousand).

Due to banks and financial institutions

The estimated fair value of loans and advances have an estimated fair value approximately equal to their carrying amount because of either their short-term nature and underlying interest rates, which approximate market rates.

7. CASH AND CASH EQUIVALENTS

	31 December 2011	31 December 2010
Cash on hand	3,202,230	2,237,732
Central Bank		
Current accounts	3,785	796,960
Deposits	-	-
Banks		
Current accounts with resident banks	4	1,414
Current accounts with non-resident banks	108,190	124,906
Deposits with resident banks	-	1,151,852
Deposits with non-resident banks	20,762,435	14,941,064
Total	24,076,644	19,253,928

Current accounts with the Bank of Albania bear no interest.

The annual interest rates on term deposits with non-resident banks as at 31 December 2011 vary from 0.08% to 0.95% (31 December 2010: 0.1% to 0.65%). There are no deposits with resident banks as at 31 December 2011 (31 December 2010: deposits with resident banks bear interest of 1.9%).

8. RESTRICTED BALANCES

	31 December 2011	31 December 2010
Central Bank Obligatory reserves	24,967,257	22,297,108
Banks Guarantee accounts	704,194	1,000,309
Total	25,671,451	23,297,417

In accordance with the Bank of Albania's requirement relating to the deposit reserve, the Bank should maintain a minimum of 10% of customer deposits with the Central Bank as a reserve account. Based on Central Bank regulations an amount up to 40% of the obligatory reserve may be used in daily operations. As at December 31, 2011 the Bank used LEK 865,937 thousand of obligatory reserve, due balance is recorded under current accounts with Central Bank (note7).

Interest on obligatory reserves in the Central Bank is calculated as follows:

- -LEK balances: 70% of the repurchase agreements rate: 5% per annum as of 31 December 2011 (31 December 2010: 3.5% per annum);
- -EUR balances: 0% per annum as of 31 December 2011 (31 December 2010: 0.70%); and
- -USD balances: 0% per annum as of 31 December 2011 (31 December 2010: 0.09% per annum).

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

9. INVESTMENT IN SECURITIES

9.1 Investments held for trading

Securities held for trading comprise treasury bills and bonds of Albanian Government as follows:

	31 December 2011	31 December 2010
Government Bonds	38,764,749	38,360,766
Treasury bills	393,833	199,021
Total	39,158,582	38,559,787

Treasury bills as at 31 December 2011 relate to zero-coupon treasury bills of the Government of Albania, with maturities ranging between January 2012 to December 2012, with yields ranging from 6.74% to 7.73% per annum (31 December 2010: from 5.4% to 8.95%).

Government Bonds as at 31 December 2011 represent 2-year, 3-year, 5-year and 7-year bonds denominated in LEK issued by the Government of Albania with coupon rates ranging from 7.60% to 11.00% per annum (31 December 2010: from 7.65% to 11.00%).

9.2 Held-to-maturity investment securities

The held-to-maturity investment securities comprise treasury bills and bonds of Albanian Government as follows:

	31 December 2011	31 December 2010
Government Bonds (note 9.2.1)	74,515,788	64,544,530
Treasury bills (note 9.2.2)	31,244,414	30,817,440
Total	105,760,202	95,361,970

As at 31 December 2011 treasury bills with a carrying amount of LEK 8,150,088 thousand (2010: LEK 8,311,578 thousand) were pledged as security for the repurchase agreements portfolio (refer to note 15).

9.2.1 Government's Bonds

Government Bonds as at 31 December 2011 represent 2-year, 3-year, 5-year and 7-year bonds denominated in LEK issued by the Government of Albania with coupon rates ranging from 7.38% to 11.00% per annum (31 December 2010: from 7.65% to 11.29%).

	31 December 2011	31 December 2010
Nominal value of bonds	72,791,688	62,961,254
Unamortized premium	20,655	27,628
Accrued interest	1,703,445	1,555,648
Total	74,515,788	64,544,530

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

9. INVESTMENT IN SECURITIES (CONTINUED)

9.2 Held-to-maturity investment securities (continued)

9.2.2 Treasury Bills

Treasury bills as at 31 December 2011 relate to zero-coupon treasury bills of the Government of Albania, with maturities ranging between January 2012 to December 2012, with yields ranging from 5.48% to 8.55% per annum (31 December 2010: from 5.4% to 9.86%).

	31 December 2011	31 December 2010
Nominal value of treasury bills	32,284,819	31,843,453
Unamortized discount	(1,040,405)	(1,026,013)
Total	31,244,414	30,817,440
10. LOANS AND ADVANCES TO CUSTOM	ERS, NET	
	31 December 2011	31 December 2010
Loans and advances to customers	134,138,318	106,892,754
Allowance for loan loss impairment	(10,755,687)	(9,195,068)
Net carrying amount	123,382,631	97,697,686
Movements in net allowance for loan loss impairmen	t are as follows:	
	31 December 2011	31 December 2010
Balance at the beginning of the year	9,195,068	5,899,456
Allowance for loan loss impairment	1,900,292	4,249,431
Loans written off	(339,673)	(953,819)
Balance at the end of the year	10,755,687	9,195,068

The interest rates of loans and advances to customers vary from 3.34% to 11.37% p.a. in foreign currencies and from 8.18% to 18.18% p.a. in LEK (31 December 2010: from 4.22% to 10.75% p.a. in foreign currencies and from 10.34% to 18.22% p.a. in LEK).

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

11. EQUITY INVESTMENTS

11.1 Investment in subsidiaries

Based on the decision of the Bank's sole shareholder dated 7 April 2006, in collaboration with Raiffeisen - Leasing International Gesellschaft m.b.H, the Bank has incorporated a leasing company in the Republic of Albania in the form of a joint stock company to exercise leasing activity as provided by the applicable Albanian legislation on Financial Leasing.

The leasing company is named Raiffeisen Leasing sh.a. On August 25, 2011 there was approved increase of Share capital 2011 from Lek 123,000,000 to LEK 208,031,014, capital increase through retained earnings equal to LEK 85,031,014.

The Bank participates with a share of 75% for an amount of EUR 750 thousand (equivalent of Lek 92,250 thousand). The remaining share of 25% of the paid-in capital of Raiffeisen Leasing sh.a., is owned by Raiffeisen Leasing International Gesellschaft m.b.H. On August 25, 2011, after the increase of share capital of Raiffeisen Leasing sh.a. through retained earnings, the Bank's participation in capital is equal to Lek 156,023,260. Increase in share capital through retained earnings has no effect in the investments in subsidiaries balance as at year end.

The Bank has purchased 100% of the shares of the American Suplementary Private Pension Institute of Albania, in amount of 109,648 thousand LEK. The purchase has been approved by the Albanian Financial Supervisory Authority based on decision nr.30, dated March 26, 2010, registered on the Albanian National Register on April 23, 2010 and now it is known as Instituti Privat i Pensioneve Suplementare Raiffeisen - Raiffeisen Pensions sh.a. Instituti Privat i Pensioneve Suplementare Raiffeisen - Raiffeisen Pensions sh.a has a paid in capital of LEK 90 million.

Further on March 31, 2010, the name of the subsidiary was changed from "Instituti Privat i Pensioneve Suplementare Raiffeisen - Raiffeisen Pensions sh.a.", to "Shoqëria Administruese e Fondeve të Pensionit Raiffeisen - Raiffeisen Pension Funds Management Company sh.a".

On November 30, 2011 General Assembly of Shareholders approved change of subsidiary name from "Shoqëria Administruese e Fondeve të Pensionit Raiffeisen – Raiffeisen Pension Funds Management Company sh.a" to Raiffeisen Invest – "Shoqëri Administruese e Fondeve të Pensionit dhe Sipermarrjeve te investimeve Kolektive". Change was approved by the Albanian Financial Supervisory Authority as at December 31, 2011 and it was registered in the National Registration Center as at January 13, 2012.

11.2 Other equity investments

The Bank owns 2,355 shares in Visa Inc. with a total value of LEK 25,713 thousand (2010: LEK 17,237 thousand).

12. PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS

	31 December 2011	31 December 2010
Property and equipment (note 12.1)	1,797,915	1,553,090
Intangible assets (note 12.2)	596,239	283,416
Total	2,394,154	1,836,506

There are no assets pledged as collateral as at 31 December 2011 (2010: none).

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

12. PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS (CONTINUED)

12.1 Property and equipment

Movements in property and equipment for the year ended December 31, 2011 and 2010 are detailed as follows:

	Land and Buildings	Computers and ATMs	Vehicles	Work in progress	Other	Total
Cost	8					
Balance at 1 January 2010	1,087,956	1,732,708	275,843	45,919	500,876	3,643,302
Additions	1,454	85,111	22,863	215,838	36,863	362,129
Disposals	(6,012)	(39,208)	(23,506)	-	(15,587)	(84,313)
Transfer from work in progress	47,519	66,468	432	(124,245)	9,826	
Balance at 31 December 2010	1,130,917	1,845,079	275,632	137,512	531,978	3,921,118
Balance at 1 January 2011	1,130,917	1,845,079	275,632	137,512	531,978	3,921,118
Additions	•	294,844	47,931	301,033	79,565	723,373
Disposals	(12,770)	(67,035)	(93,591)	(5)	(33,345)	(206,746)
Transfer from work in progress	105,395	70,884	76,474	(282,723)	29,970	
Balance at 31 December 2011	1,223,542	2,143,772	306,446	155,817	608,168	4,437,745
Accumulated Depreciation						
Balance at 1 January 2010	(259,386)	(1,298,074)	(172,133)	-	(277,443)	(2,007,036)
Charge for the period	(80,034)	(226,834)	(45,136)	-	(79,615)	(431,619)
Disposals	576	38,463	17,372	-	14,216	70,627
Balance at 31 December 2010	(338,844)	(1,486,445)	(199,897)		(342,842)	(2,368,028)
Balance at 1 January 2011	(338,844)	(1,486,445)	(199,897)	_	(342,842)	(2,368,028)
Charge for the period	(85,662)	(230,291)	(51,401)	_	(85,514)	(452,868)
Disposals	297	66,651	86,473	_	27,645	181,066
Balance at 31 December 2011	(424,209)	(1,650,085)	(164,825)	<u>.</u>	(400,711)	(2,639,830)
		<u> </u>	()			· //
Carrying amount						
As at 1 January 2010	828,570	434,634	103,710	45,919	223,433	1,636,266
•			•	•		
As at 31 December 2010	792,073	358,634	75,735	137,512	189,136	1,553,090
As at 31 December 2011	799,333	493,687	141,621	155,817	207,457	1,797,915

12. PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS (CONTINUED)

12.2 Intangible assets

	Software	Licences	Total
Cost			
Balance at 1 January 2010	581,012	233,044	814,056
Additions	57,555	23,700	81,255
Disposals	(412)		(412)
Balance at 31 December 2010	638,155	256,744	894,899
Balance at 1 January 2011	638,155	256,744	894,899
Additions	396,784	23,678	420,462
Disposals	(17,390)	-	(17,390)
Balance at 31 December 2011	1,017,549	280,422	1,297,971
Accumulated Depreciation			
Balance at 1 January 2010	(375,734)	(134,148)	(509,882)
Charge for the period	(60,885)	(40,716)	(101,601)
Disposals	-	-	-
Balance at 31 December 2010	(436,619)	(174,864)	(611,483)
Balance at 1 January 2011	(436,619)	(174,864)	(611,483)
Charge for the period	(55,555)	(45,923)	(101,478)
Disposals	11,229	-	11,229
Balance at 31 December 2011	(480,945)	(220,787)	(701,732)
Carrying amount			
As at 1 January 2010	205,278	98,896	304,174
As at 31 December 2010	201,536	81,880	283,416
As at 31 December 2011	536,604	59,635	596,239

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

13. OTHER ASSETS

	31 December 2011	31 December 2010
Other assets possessed through legal cases	372,141	62,009
Money gram	56,485	133,181
Sundry debtors, net	54,369	32,756
Prepaid expenses & Accruals	49,965	75,335
Withholding tax receivable		1,501
Total	532,961	304,782

During the year, the Bank took possession of collateral amounting in Lek 372,142. Collateral possessed is composed of land and building amounting in Lek 90,622, buildings amounting in Lek 231,096 thousand, fields amounting in Lek 50,424 thousand, which the bank is in the process of selling. Considering general economic environment the selling process is expected to be longer than one year due to this the possessed collaterals were recorded under inventory at auction value (representing the Bank's best estimate of the amounts recoverable from these collaterals).

Sundry debtors, net are comprised as follows:

	31 December 2011	31 December 2010
Sundry debtors	67,923	46,310
Provisions for losses from other debtors	(13,554)	(13,554)
Total Sundry debtors, net	54,369	32,756
Movements in the provisions for sundry debtors are	as follows:	
	31 December 2011	31 December 2010
Balance at the beginning of the year	13,554	13,554
Provision reversal for the year	-	-
Provision expense for the year	-	-
Foreign exchange effect		

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

14. DUE TO FINANCIAL INSTITUTIONS

	31 December 2011	31 December 2010
Current accounts		
Resident banks and financial institutions	29,503	70,764
Non-resident banks and financial institutions	153,137	149,838
	182,640	220,602
Deposits		
Resident banks and financial institutions	3,778,948	2,163,765
Non-resident banks and financial institutions	263,266	388,447
Total	4,224,854	2,772,814

The annual interest rates for borrowed funds from financial institutions varied from 0.25% to 4.7% during the year ended 31 December 2011 (2010: 0.5% to 5.05%).

15. REPURCHASE AGREEMENTS SOLD

The repurchase agreements totalling LEK 8,150,088 thousand as at 31 December 2011 relate to repurchase agreements with Bank of Albania with maturities from 28 to 91 days. They bear interest, which varies from 4.75% to 5.44% p.a (2010: 5.05% to 5.43%). Treasury bills with a carrying amount of LEK 8,150,088 thousand as of 31 December 2011 were pledged as security for these repurchase agreements (see Note 9.2).

16. **DUE TO CUSTOMERS**

	31 December 2011	31 December 2010
Current accounts	47,526,044	42,041,579
Deposits	228,085,196	192,164,526
Other accounts	2,904,999	2,325,012
Total	278,516,239	236,531,117

For current accounts and time deposits the annual interest rates applicable for the various fixed terms during the period from 1 January to 31 December 2011 were as follows:

(in %)	LEK	USD	EUR
Current accounts	0.01-1.50	0.01-0.30	0.01-0.50
Demand deposits	0.25-7.00	0.10-4.20	0.10-4.70
Time deposits – 3 month	4.00-5.10	0.40-2.30	1.25-2.30
Time deposits 6 month	4.30-5.30	0.80-2.70	1.35-2.70
Time deposits – 9 month	4.50-6.00	1.10-3.00	1.40-3.00
Time deposits – 12 month	5.40-7.00	1.15-3.40	1.50-3.40
Time deposits – 24 month	5.50-7.30	1.30-3.45	1.55-3.45
Time deposits – 36 month	5.60-7.50	1.40-3.50	1.60-3.50
Time deposits – 60 month	5.80-7.60	1.60-3.55	1.65-3.55

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Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

16. DUE TO CUSTOMERS (CONTINUED)

Balances due to customers by maturity and currency type are as follows:

		31	31 December 2011		.,	31 December 2010
	LEK	Foreign currency	Total	LEK	Foreign currency	Total
Current accounts	24,249,361	23,276,682	47,526,043	23,605,505	18,436,074	42,041,579
Deposits On demand	3,621,670	3,417,656	7,039,326	3,911,039	3,845,356	7,756,395
1 month - 3 months	7,512,089	9,603,786	17,115,875	6,752,222	10,379,620	17,131,842
3 months - 6 months	10,075,884	14,056,827	24,132,711	10,723,871	12,911,126	23,634,997
6 months - 12 months	17,780,752	12,501,673	30,282,425	17,743,940	9,610,270	27,354,210
12 months - 24 months	90,200,929	44,940,364	135,141,293	76,427,916	28,191,660	104,619,576
24 months - 36 months	4,212,036	1,192,579	5,404,615	4,536,198	1,085,273	5,621,471
36 months	679,639	256,923	936,562	793,845	506,824	1,300,669
60 months	841,540	3,082,538	3,924,078	685,678	490,801	1,176,479
Accrued interest on deposits	3,326,752	781,561	4,108,313	3,067,768	501,119	3,568,887
•	138,251,291	89,833,907	228,085,198	124,642,477	67,522,049	192,164,526
Other accounts		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	() () () () () () () () () ()		717 000	1 140 570
Guarantee deposits	1,084,002	1,226,522	2,310,524	1,012,052	915,871	1,740,368
Dormant customer accounts	122,414	768.6	132,311	122,492	8,861	131,353
Other	459,964	2,199	462,163	446,654	6,428	453,082
	1,666,380	1,238,618	2,904,998	1,581,198	743,814	2,325,012
Total	164,167,032	114,349,207	278,516,239	149,829,180	86,701,937	236,531,117

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

17. DEFERRED TAX LIABILITIES

The movement in the deferred income tax account is as follows:

	31 December 2011	31 December 2010
Balance at the beginning of the year Deferred tax benefit relating to the origination and	136,161	204,028
reversal of temporary differences	(9,222)	(67,867)
Balance at the end of the year	126,939	136,161

Movements in temporary differences during the year are recognised as profit or loss in the separate statement of comprehensive income.

Deferred tax has been calculated based on the enacted tax rate for 2011 of 10% (2010: 10%). As at 31 December 2011 and 31 December 2010 deferred tax assets and liabilities have been recognized for the following items:

	31 December 2011	31 December 2010
Deferred tax asset		
Accelerated depreciation	(76,564)	(67,342)
Deferred tax liability		
Allowance for impairment losses	203,503	203,503
Net deferred tax liabilities	126,939	136,161

18. OTHER LIABILITIES

	31 December 2011	31 December 2010
Accrued expenses	330,184	352,539
Due to employees	221,154	216,633
Other creditors	135,252	172,714
Withholding Tax payable	107,112	109,655
Provision for Contingent Liabilities	80,530	-
Deferred income	39,723	32,338
Provision for risk and expenses	31,778	43,005
Due to Social Insurance	28,925	24,786
Suspense accounts	1,090	310,709
VAT payable		
Total	975,756	1,262,379

Included in "Accrued expenses" is an amount of LEK 180,702 thousand (2010: LEK 172,511 thousand) of accrued deposit insurance premium payable for customers' deposits.

Suspense accounts comprise clearing accounts for debit and credit cards, payments and other items.

Provision for contingent liabilities represents impairment of irrevocable commitment and contingencies.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

18. OTHER LIABILITIES (CONTINUED)

The movements in the litigation provisions for are as follows:

	31 December 2011	31 December 2010
Balance at the beginning of the year	43,005	3,829
Provisions expense for the year	-	40,276
Reversal of provisions for the year	(11,227)	(1,100)
Balance at the end of the year	31,778	43,005

19. SHARE CAPITAL

The Bank's capital is equal to LEK 9,926,093 thousand compounded by 7,000 shares of nominal value 1,418,013 LEK each (2010: 9,926,093). During 2010 the bank increased its subscribed capital with an amount equal to LEK 5,577,860 thousand; capital increase was performed through retained earnings.

20. GENERAL RESERVE

As at December 31, 2011 general reserve was equal to LEK 6,300,000 thousand (2010: LEK 2,800,000 thousand). In May 2011, the Bank increased the general reserve by LEK 3,500,000 thousand based on the decision of the Bank's sole shareholder dated 19 May 2011. The general reserve was created from the distribution of net profit after tax of fiscal year 2010 in accordance with the law No. 9901, dated April 14, 2008, "On commercial companies" and the decision of the Supervisory Council of the Bank of Albania No. 51, dated 22 April 1999.

21. INTEREST INCOME

Interest income by category is as follows:

interest meetine by category is as follows.	· · · · · · · · · · · · · · · · · · ·	
	Year ended	Year ended
	31 December 2011	31 December 2010
Loans and advances to customers	10,518,113	9,872,502
Investment securities	8,570,676	8,449,365
Bank deposits	699,526	613,975
Reverse repurchase agreement bought	369	
Total	19,788,684	18,935,842
22. INTEREST EXPENSE		
Interest expense by category is as follows:		
	Year ended	Year ended
	31 December 2011	31 December 2010
Customers	(7,098,295)	(6,175,463)
Repurchase agreement sold	(448,053)	(820,057)
Banks	(76,632)	(65,332)
Total	(7,622,980)	(7,060,852)

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

23. FEE AND COMMISSION INCOME

Fees and commissions received were comprised as follows:

Fees and commissions received were comprised as follows:		
	Year ended	Year ended
	31 December 2011	31 December 2010
Funds transfers	853,007	877,609
Lending activities	241,877	252,800
Other banking services	263,396	190,932
Total	1,358,280	1,321,341
24. FEE AND COMMISSION EXPENSE		
	Year ended 31 December 2011	Year ended 31 December 2010
Payments transfer business	(262,889)	(245,491)
Loan and guarantee business	(6,115)	(11,768)
Other banking services	(38,175)	(19,928)
Total	(307,179)	(277,187)
25. NET TRADING INCOME		
	Year ended	Year ended
	31 December 2011	31 December 2010
Income from transactions with securities	1,742,660	1,947,398
Foreign exchange gains	240,074	111,637
Total	1,982,734	2,059,035
26. NET OTHER OPERATING (EXPENSE) / INCOM	IE	
	Year ended	Year ended
	31 December 2011	31 December 2010
Other revenue	81,114	134,925
Other expenses	(182,062)	(128,770)
Total	(100,948)	6,155

In "Other revenues" is included income from sale of fixed assets amounting to LEK 36,525 thousand (2010: LEK 14,754 thousand).

"Other expenses" represent withholding tax amounting to LEK 26,144 thousand (2010: LEK 14,112 thousand) and Penalties and Fees amounting to LEK 99,638 thousand (2010: LEK 10,194 thousand).

27. DEPOSIT INSURANCE PREMIUM

Legislation from 18 October 2002, determined that the banks should pay a deposit insurance premium. This premium is based on the rate of 0.5% per annum, payable quarterly and is calculated as a percentage of the daily average deposit balances up to LEK 2,500,000 (2010: LEK 2,500,000) for individuals for the period from October to December of the previous calendar year.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

28. PERSONNEL EXPENSES

	Year ended 31 December 2011	Year ended 31 December 2010
Salaries	(1,878,575)	(1,706,149)
Social insurance	(229,033)	(198,497)
Personnel training	(47,382)	(38,954)
Other personnel costs	(12,416)	(47,335)
Total	(2,167,406)	(1,990,935)

29. GENERAL AND ADMINISTRATIVE EXPENSES

	Year ended 31 December 2011	Year ended 31 December 2010
Office space expenses	(551,228)	(431,378)
IT cost	(510,205)	(353,525)
Advertising, PR and promotional expenses	(320,464)	(286,363)
Sundry administrative expenses	(141,471)	(134,809)
Legal, advisory and consulting expenses	(110,454)	(161,754)
Office supplies	(83,816)	(53,772)
Communication expenses	(65,895)	(57,802)
Car expenses	(49,331)	(33,338)
Travelling expenses	(32,035)	(22,138)
Security expenses	(23,650)	(25,900)
Total	(1,888,549)	(1,560,779)

Consultancy and legal fees include charges for management fees totalling LEK 7,641 thousand in 2011 (2010: LEK 76,150 thousand).

30. INCOME TAX

Income tax in Albania is assessed at the rate of 10% (2010: 10%) of taxable income:

	Year ended 31 December 2011	Year ended 31 December 2010
Current tax Deferred tax benefit	772,664 (9,222)	752,302 (67,867)
Total	763,442	684,435

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

30. INCOME TAX (CONTINUED)

The following is a reconciliation of income taxes calculated at the applicable tax rate to income tax expense.

	Year ended 31 December Effective Effective			
	tax rate	2011	tax rate	2010
Profit before taxes		7,784,660		5,959,923
Prima facie tax calculated at 10%	10%	778,466	10%	595,992
Non tax deductible expenses	(0.097%)	(7,512)	1.484%	88,443
Tax savings by tax-exempted income	(0.096%)	(7,512)		
Income tax expense	9.807%	763,442	11.484%	684,435

31. CONTINGENCIES AND COMMITMENTS

31	December	2011	311	December	2010

	LEK	Foreign currency	Total	Total
Contingent liabilities				
Bank Guarantees issued	802,075	6,860,678	7,662,753	4,590,224
Letters of Credit	391,008	2,938,207	3,329,215	485,827
Unused credit lines	3,890,995	4,034,812	7,925,807	7,606,007
Litigation	31,778	-	31,778	43,005
Total	5,115,856	13,833,697	18,949,553	12,725,063
Contingent assets				
Bank Guarantees received	23,298	419,069	442,367	2,652,161
Operating lease commitments	116,004	1,077,373	1,193,377	698,539
Total	139,302	1,496,442	1,635,744	3,350,700

Most of the above bank guarantees and letters of credit are for periods of less than one year and are collateralized by customer escrow deposits.

Operating lease commitments

The Bank has entered into non-cancellable operating lease commitments for the Head Office and the branches. Such commitments as at 31 December 2011 and 31 December 2010 are as follows:

	31 December 2011	31 December 2010
Not later than 1 year	379,649	222,480
Later than 1 year and not later than 5 years	762,742	476,060
Later than 5 years	50,986_	
Total	1,193,377	698,540

Litigation

The Bank was involved in various claims and legal proceedings of a nature considered normal to its business as at December 31, 2011. The level of these claims and legal proceedings corresponds to the level of claims and legal proceedings in previous years. The Bank's management is of the opinion that no material losses will be incurred in relation to legal claims.

Notes to the separate financial statements for the year ended 31 December 2011 (amounts in Lek'000, unless otherwise stated)

32. RELATED PARTIES

The Bank has a related party relationship with Raiffeisen International AG, Raiffeisen Zentralbank Osterreich Aktiengesellshafft (RZB AG), with fellow subsidiaries and its Subsidiary, and with its directors and executive officers. The aggregate value of transactions and outstanding balances relating to these related parties were as follows:

	31 December 2011	31 December 2010
Amounts due from		
Affiliated companies	17,843,916	5,835,811
Key management personnel	103,782	81,977
Assets total	17,947,698	5,917,788
Amounts due to		
Affiliated companies	388,428	536,510
Key management personnel	54,070	15,508
Liabilities total	442,498	552,018
	Year ended 31 December 2011	Year ended 31 December 2010
Net Interest income		
Affiliated companies	221,742	125,768
Net Fee and Commission expense		
Affiliated companies	(153,995)	(162,204)
Net Trading Profit and Loss		
Affiliated companies	-	-
Administrative expenses		
Affiliated companies	(248,233)	(301,892)
Wages, salaries and bonuses		
Key management personnel	(180,405)	(154,617)
Total	(360,891)	(492,945)

The aggregate value of the contingent liabilities of the Bank to the affiliated companies as at 31 December 2011 was LEK 1,400,961 thousand (31 December 2010: LEK 1,101,692 thousand) and represents Bank Guarantees, Letters of Credit and Commitments.

33. EVENTS AFTER THE REPORTING PERIOD

There are no significant events after the reporting date that may require adjustment or disclosure in the separate financial statements.